

From: Office for Economic & Commercial Affairs of Greece in Sydney <ecocom-sydney@mfa.gr>

Sent: Monday, May 4, 2026 5:01 AM

To: Greek Trade Office in Sydney <ecocom-sydney@mfa.gr>

Cc: qualab@delcof.gr; eke@delcof.gr; pek@pekgreece.gr; Τμήμα Διεθνών Σχέσεων <excom@acci.gr>; info@seve.gr; pse@pse.gr

Subject: Έναρξη διαδικασίας επανεξέτασης συνέχισης επιβολής δασμού antidumping για ελληνικές εξαγωγές ροδακίνων σε κονσέρβα στη Νέα Ζηλανδία

	ΑΔΙΑΒΑΘΜΗΤΟ ΕΠΕΙΓΟΝ
ΕΛΛΗΝΙΚΗ ΔΗΜΟΚΡΑΤΙΑ ΓΕΝΙΚΟ ΠΡΟΞΕΝΕΙΟ της ΕΛΛΑΔΑΣ στο SYDNEY ΓΡΑΦΕΙΟ Ο.Ε.Υ.	04.05.2026 Α.Π. Φ. : 2762 / 589
ΠΡΟΣ:	B6 Δ/νση
ΚΟΙΝ.:	<ul style="list-style-type: none">- Δ.Γ. κ. ΥΠΕΞ- Δ.Γ. ΥΦΥΠΕΞ κας. Α. Παπαδοπούλου- Δ.Γ. ΥΦΥΠΕΞ κ. Χ. Θεοχάρη- Γραφείο κας. Υπ. Γενικής Γραμματέως- Γραφείο κ. Γ.Γ. Δ.Ο.Σ. & Εξωστρέφειας- Γραφεία κ.κ. Α', Β' Γεν. Δ/ντών- Α8, Β5 Δ/νσεις - Πρεσβεία Canberra (μ.η.) -ΜΑ Βρυξέλλες-ΜΑ Γενεύης Υπ. Αγροτικής Ανάπτυξης και Τροφίμωνυπ. Διπλωματικού Συμβούλου - vgouloussis@mfa.gr (μ.η.) -Ένωση Κονσερβοποιών Ελλάδος - eke@delcof.gr, qualab@delcof.gr (μ.η.)-Πανελλήνια Ένωση Κονσερβοποιών - pek@pekgreece.gr (μ.η.)-ΕΒΕΑ excom@acci.gr (μ.η.)-ΣΕΒΕ info@seve.gr (μ.η.)- ΠΣΕ pse@pse.gr (μ.η.)
ΕΔ:	- Γεν. Προξενείο Sydney (μ.η.)
Θέμα :	Έναρξη διαδικασίας επανεξέτασης συνέχισης επιβολής δασμού antidumping για ελληνικές εξαγωγές ροδακίνων σε κονσέρβα στη Νέα Ζηλανδία
Σχετ :	Έγγραφο Γρ. ΟΕΥ Sydney με ΑΠ 2710 /11/ΑΣ593 από 29.04.2021 (επισυνάπτεται)

Το Υπουργείο Business, Innovation and Employment / MBIE της Νέας Ζηλανδίας ενημέρωσε το Γραφείο μας, ότι επαναλαμβάνουν έρευνα για να αποφασίσουν τη συνέχιση ή όχι της επιβολής δασμού antidumping στις εισαγωγές ροδακίνων σε κονσέρβα (κομμένων σε φέτες, ροδέλες, κύβους), με κωδικό συνδυασμένης

ονοματολογίας HS 2008 70 09, για βάρη συσκευασιών λιανικής πώλησης μέχρι 3 κιλά (βλ. [εφημερίδα](#) της κυβέρνησης της Νέας Ζηλανδίας).

Το mail που λάβαμε έχει ως κύριους αποδέκτες : εισαγωγείς του προϊόντος στη Νέα Ζηλανδία και εξαγωγείς από την Ελλάδα, ενώ έχει ενημερωθεί και η Αντιπροσωπεία της ΕΕ στην Νέα Ζηλανδία (βλ. συνημμένο mail του MBIE με πίνακες προς συμπλήρωση – αποστέλλεται μόνο σε Β6 Δ/νση και επιχειρηματικούς φορείς).

Έχουμε ήδη ζητήσει διαδικτυακή συνάντηση με το MBIE και κινητοποιήσαμε την Αντιπροσωπεία της ΕΕ στη Νέα Ζηλανδία, ζητώντας τους να ενημερώσουν από την πλευρά τους την Ευρωπαϊκή Επιτροπή στις Βρυξέλλες.

Τρέχουσα κατάσταση

Ισχύει δασμός [antidumping](#) ύψους 34% επί της αξίας ad valorem για τις εισαγωγές του ανωτέρω προϊόντος από Ελλάδα, από το [1998](#), η επιβολή του οποίου επανεξετάζεται κάθε 5ετία.

Η τελευταία [αναζήτηση](#) του δασμού έγινε τον Απρίλιο του 2021, με ημερομηνία επανεξέτασης 28.04.2026. Η [αίτηση](#) για επανεξέταση της κατάστασης υποβάλλεται κάθε φορά από την εταιρεία Heinz Wattie's Ltd / HWL, η οποία αποτελεί τον μοναδικό εγχώριο παραγωγό κονσερβοποιημένων ροδακίνων. Η εταιρεία παρουσιάζει στοιχεία, τα οποία υποστηρίζουν την άποψή της, ότι το ελληνικό προϊόν εξάγεται στη χώρα με τιμές dumping, δημιουργώντας πρόβλημα στον ανταγωνισμό και στον κλάδο. Η HWL είναι θυγατρική της αμερικανικής Kraft Heinz Company και διαθέτει στην νεο-ζηλανδέζικη αγορά τρία brand names κονσερβών ροδακίνων (wattie's, oak, weight watchers).

Σημειώνουμε ότι ισχύουν δασμοί antidumping για τον ίδιο κωδικό HS 2008 7009 00, για προϊόντα που εισάγονται από [Ισπανία](#) (ύψος 7,2% από τον οποίο εξαιρείται ένας Ισπανός εξαγωγέας) και από τη [Νότια Αφρική](#) (ύψος 16%, υπό [τρέχον](#) καθεστώς αναθεώρησης επίσης από 12.03.2025, με εξαιρέσεις για ορισμένους νοτιοαφρικανούς εξαγωγείς και συσκευασίες προϊόντων). Επίσης η [Κίνα](#) βρίσκεται υπό καθεστώς αντίστοιχης έρευνας από 14.07.2025).

Γενικά επί της διαδικασίας

Η Νέα Ζηλανδία ακολουθεί τη συμφωνία του ΠΟΕ σε θέματα εφαρμογής δασμών antidumping, σύμφωνα με την οποία όταν λαμβάνει αίτημα για εξέταση εισαγόμενων προϊόντων με τιμές dumping, καταρχήν αποφασίζει αν θα δεχτεί ή όχι την αίτηση.

Εφόσον το αποδεχτεί εκκινεί έρευνα, η οποία εκτείνεται σε δύο στάδια. Στο πρώτο στάδιο ελέγχεται η κατάσταση στην αγορά, προκειμένου να τεκμηριωθεί αν υφίσταται πρακτική dumping (stage 1) και υποβάλλεται έκθεση, η οποία προτείνει το ύψος του δασμού antidumping. Η εν λόγω διαδικασία διαρκεί 150 μέρες (από 28.04.2026), με την έκθεση να αποστέλλεται στην ελληνική πλευρά (και στην Ευρωπαϊκή Επιτροπή), ώστε να υποβάλλουν τις απόψεις τους, εάν το επιθυμούν.

Στο δεύτερο στάδιο, διάρκειας 90 ημερών γίνεται έρευνα των επιπτώσεων του δασμού antidumping, προκειμένου να διαπιστωθεί ότι το όφελος από την επιβολή του δεν ακυρώνεται από αρνητικές συνέπειες στις τιμές και στον εφοδιασμό της αγοράς (βλ. αναλυτικά για την ακολουθούμενη [διαδικασία](#)).

Οι εκθέσεις και το λοιπό ενημερωτικό υλικό για το 2021 είναι προσβάσιμες στην [ιστοσελίδα](#) του MBIE (βλ. τίτλο “Completed investigations” – 2021 - Canned peaches from Greece).

Διεθνείς Εμπορικές ροές της Νέας Ζηλανδίας για τον κωδικό HS 2008 70

Επισυνάπτουμε πίνακα εισαγωγών της Νέας Ζηλανδίας, σε αξία αμερικανικών δολαρίων, για τον κωδικό HS 2008 70, από την βάση δεδομένων της Intracen, για τα έτη 2006 – 2025, από τον οποίο παρατηρούμε τα ακόλουθα :

- Οι ελληνικές εξαγωγές το 2025 είχαν μερίδιο 2,5% επί συνόλου εισαγωγών.
- Η Κίνα (μερίδιο 47%) και η Νότια Αφρική (45%) κατείχαν το 2025 από κοινού το 92% των εισαγωγών. Από το 2008, οι δύο χώρες διακρατούν τη μερίδα του λέοντος.
- Το 2025 οι εισαγωγές από Ελλάδα παρουσίασαν αύξηση 69% (ενώ όλες οι άλλες χώρες παρουσίασαν μείωση).
- Η Ελλάδα αύξησε τις εξαγωγές της προς Νέα Ζηλανδία την 5ετία 2021 – 2025 κατά 57% αλλά εξακολουθεί να υπολείπεται έναντι του 2006 κατά 47%.

Επόμενα βήματα

Παρακαλούμε θερμά για **έγκαιρη προετοιμασία και υποστήριξη**, με δεδομένο ότι στο τέλος της διάρκειας των 150 ημερών, (28.12.2026), θα μας κοινοποιηθεί η έκθεση της πρώτης φάσης με την επιβολή (ή όχι) του δασμού, για την οποία θα ζητηθούν οι απόψεις μας (οι οποίες βέβαια μπορούν να υποβληθούν και καθόλη την διάρκεια των 150 ημερών).

Χρήσιμες θα ήταν οι επαφές με ελληνικές βιομηχανίες – εξαγωγείς του προϊόντος (κυρίως στη Βόρεια Ελλάδα – Πέλλα, Ημαθία, Πιερία – αλλά και άλλες περιοχές προμήθειας φρέσκων φρούτων), ώστε να διαμορφωθούν έγκαιρα τα κατάλληλα επιχειρήματα από ελληνικής πλευράς, όσον αφορά στην (πιθανή κατά την άποψή μας) επιβολή -εκ νέου - δασμού antidumping.

Σημειώνουμε ότι τα επιχειρήματα που προβλήθηκαν από την ελληνική πλευρά το 2021, δεν ήταν αρκετά, ώστε αν μεταπειστεί η νεοζηλανδέζικη πλευρά για μη επιβολή του δασμού και, κατά το MBIE, ήταν ελλιπή (βλ. **Annex 1** της έκθεσης Stage 1 Final Report και **annex** της έκθεσης Stage 2 Final Report).

Ένας παράγοντας που θα πρέπει, επιπλέον, να ληφθεί υπόψη στην παρούσα φάση και να αξιολογηθεί κατάλληλα, αφορά στην ισχύ από 01.05.2024 της Free Trade Agreement μεταξύ ΕΕ και Νέας Ζηλανδίας, η οποία καταργεί τους δασμούς (στην περίπτωση του HS 2008 7009 ήταν 5%) και ίσως δημιουργεί νέες ευκαιρίες για τις ελληνικές εξαγωγές, **εφόσον μπορεί να αποδειχθεί ότι δεν υφίσταται dumping.**

Εάν, οι ελληνικές εξαγωγικές επιχειρήσεις θεωρούν την αγορά κονσερβοποιημένων ροδακίνων σημαντική για τις εξαγωγές τους, θα πρέπει να εξετάσουν με ενδελέχεια τις δύο εκθέσεις της πρώτης και δεύτερης φάσης της αξιολόγησης του 2021 (βλ. παραπάνω) και να διαμορφώσουν με σαφήνεια και τεχνική επάρκεια τα επιχειρήματά τους, καθότι ο τρόπος υπολογισμού της θεωρούμενης, από τη νεοζηλανδέζικη πλευρά, τιμής dumping, είναι ιδιαίτερα εξειδικευμένος.

Παραμένουμε στη διάθεσή σας για κάθε περαιτέρω λεπτομέρεια.

Christina Stefanidou
Counselor
Economy and Trade

Consulate General of Greece in Sydney
Office for Economic and Commercial Affairs
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ΕΛΛΗΝΙΚΗ ΔΗΜΟΚΡΑΤΙΑ
ΓΕΝΙΚΟ ΠΡΟΞΕΝΕΙΟ της ΕΛΛΑΔΑΣ στο SYDNEY
ΓΡΑΦΕΙΟ Ο.Ε.Υ.

ΑΔΙΑΒΑΘΜΗΤΟ
ΕΠΕΙΓΟΝ

04.05.2026
Α.Π. Φ. : 2762 / 589

ΠΡΟΣ: Β6 Δ/νση

ΚΟΙΝ.: - Δ.Γ. κ. ΥΠΕΞ
- Δ.Γ. ΥΦΥΠΕΞ κας. Α. Παπαδοπούλου
- Δ.Γ. ΥΦΥΠΕΞ κ. Χ. Θεοχάρη
- Γραφείο κας. Υπ. Γενικής Γραμματέως
- Γραφείο κ. Γ.Γ. Δ.Ο.Σ. & Εξωστρέφειας
- Γραφεία κ.κ. Α', Β' Γεν. Δ/ντών
- Α8, Β5 Δ/νσεις

- Πρεσβεία Canberra (μ.η.)

-ΜΑ Βρυξέλλες
-ΜΑ Γενεύης

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-ΣΕΒΕ info@seve.gr (μ.η.)

- ΠΣΕ pse@pse.gr (μ.η.)

ΕΔ: - Γεν. Προξενείο Sydney (μ.η.)

Θέμα : Έναρξη διαδικασίας επανεξέτασης συνέχισης επιβολής δασμού
antidumping για ελληνικές εξαγωγές ροδακίνων σε κονσέρβα στη Νέα
Ζηλανδία

Σχετ : Έγγραφο Γρ. ΟΕΥ Sydney με ΑΠ 2710 /11/ΑΣ593 από 29.04.2021
(επισυνάπτεται)

Το Υπουργείο Business, Innovation and Employment / ΜΒΙΕ της Νέας Ζηλανδίας ενημέρωσε το Γραφείο μας, ότι επαναλαμβάνουν έρευνα για να αποφασίσουν τη συνέχιση ή όχι της επιβολής δασμού antidumping στις εισαγωγές ροδακίνων σε κονσέρβα (κομμένων σε φέτες, ροδέλες, κύβους), με κωδικό συνδυασμένης ονοματολογίας HS 2008 70 09, για βάρη συσκευασιών λιανικής πώλησης μέχρι 3 κιλά (βλ. [εφημερίδα](#) της κυβέρνησης της Νέας Ζηλανδίας).

Το mail που λάβαμε έχει ως κύριους αποδέκτες : εισαγωγείς του προϊόντος στη Νέα Ζηλανδία και εξαγωγείς από την Ελλάδα, ενώ έχει ενημερωθεί και η Αντιπροσωπεία της ΕΕ στην Νέα Ζηλανδία (βλ. συνημμένο mail του ΜΒΙΕ με πίνακες προς συμπλήρωση – αποστέλλεται μόνο σε Β6 Δ/νση και επιχειρηματικούς φορείς).

Έχουμε ήδη ζητήσει διαδικτυακή συνάντηση με το ΜΒΙΕ και κινητοποιήσαμε την Αντιπροσωπεία της ΕΕ στη Νέα Ζηλανδία, ζητώντας τους να ενημερώσουν από την πλευρά τους την Ευρωπαϊκή Επιτροπή στις Βρυξέλλες.

Τρέχουσα κατάσταση

Ισχύει δασμός [antidumping](#) ύψους 34% επί της αξίας ad valorem για τις εισαγωγές του ανωτέρω προϊόντος από Ελλάδα, από το [1998](#), η επιβολή του οποίου επανεξετάζεται κάθε 5ετία.

Η τελευταία [ανανέωση](#) του δασμού έγινε τον Απρίλιο του 2021, με ημερομηνία επανεξέτασης 28.04.2026.

Η [αίτηση](#) για επανεξέταση της κατάστασης υποβάλλεται κάθε φορά από την εταιρεία Heinz Wattie's Ltd / HWL, η οποία αποτελεί τον μοναδικό εγχώριο παραγωγό κονσερβοποιημένων ροδακίνων. Η εταιρεία παρουσιάζει στοιχεία, τα οποία υποστηρίζουν την άποψή της, ότι το ελληνικό προϊόν εξάγεται στη χώρα με τιμές dumping, δημιουργώντας πρόβλημα στον ανταγωνισμό και στον κλάδο. Η HWL είναι θυγατρική της αμερικανικής Kraft Heinz Company και διαθέτει στην νεο-ζηλανδέζικη αγορά τρία brand names κονσερβών ροδακίνων (wattie's, oak, weight watchers).

Σημειώνουμε ότι ισχύουν δασμοί antidumping για τον ίδιο κωδικό HS 2008 7009 00, για προϊόντα που εισάγονται από [Ισπανία](#) (ύψος 7,2% από τον οποίο εξαιρείται ένας Ισπανός εξαγωγέας) και από τη [Νότια Αφρική](#) (ύψος 16%, υπό [τρέχον](#) καθεστώς αναθεώρησης επίσης από 12.03.2025, με εξαιρέσεις για ορισμένους νοτιοαφρικανούς εξαγωγείς και συσκευασίες προϊόντων). Επίσης η [Κίνα](#) βρίσκεται υπό καθεστώς αντίστοιχης έρευνας από 14.07.2025).

Γενικά επί της διαδικασίας

Η Νέα Ζηλανδία ακολουθεί τη συμφωνία του ΠΟΕ σε θέματα εφαρμογής δασμών antidumping, σύμφωνα με την οποία όταν λαμβάνει αίτημα για εξέταση εισαγόμενων προϊόντων με τιμές dumping, καταρχήν αποφασίζει αν θα δεχτεί ή όχι την αίτηση.

Εφόσον το αποδεχτεί εκκινεί έρευνα, η οποία εκτείνεται σε δύο στάδια. Στο πρώτο στάδιο ελέγχεται η κατάσταση στην αγορά, προκειμένου να τεκμηριωθεί αν υφίσταται πρακτική dumping (stage 1) και υποβάλλεται έκθεση, η οποία προτείνει το ύψος του δασμού antidumping. Η εν λόγω διαδικασία διαρκεί 150 μέρες (από 28.04.2026), με την έκθεση να αποστέλλεται στην ελληνική πλευρά (και στην Ευρωπαϊκή Επιτροπή), ώστε να υποβάλλουν τις απόψεις τους, εάν το επιθυμούν.

Στο δεύτερο στάδιο, διάρκειας 90 ημερών γίνεται έρευνα των επιπτώσεων του δασμού antidumping, προκειμένου να διαπιστωθεί ότι το όφελος από την επιβολή του δεν ακυρώνεται από αρνητικές συνέπειες στις τιμές και στον εφοδιασμό της αγοράς (βλ. αναλυτικά για την ακολουθούμενη [διαδικασία](#)).

Οι εκθέσεις και το λοιπό ενημερωτικό υλικό για το 2021 είναι προσβάσιμες στην [ιστοσελίδα](#) του MBIE (βλ. τίτλο "Completed investigations" – 2021 - Canned peaches from Greece).

Διεθνείς Εμπορικές ροές της Νέας Ζηλανδίας για τον κωδικό HS 2008 70

Επισυνάπτουμε πίνακα εισαγωγών της Νέας Ζηλανδίας, σε αξία αμερικανικών δολαρίων, για τον κωδικό HS 2008 70, από την βάση δεδομένων της Intracen, για τα έτη 2006 – 2025, από τον οποίο παρατηρούμε τα ακόλουθα :

- Οι ελληνικές εξαγωγές το 2025 είχαν μερίδιο 2,5% επί συνόλου εισαγωγών.
- Η Κίνα (μερίδιο 47%) και η Νότια Αφρική (45%) κατείχαν το 2025 από κοινού το 92% των εισαγωγών. Από το 2008, οι δύο χώρες διακρατούν τη μερίδα του λέοντος.

- Το 2025 οι εισαγωγές από Ελλάδα παρουσίασαν αύξηση 69% (ενώ όλες οι άλλες χώρες παρουσίασαν μείωση).
- Η Ελλάδα αύξησε τις εξαγωγές της προς Νέα Ζηλανδία την 5ετία 2021 – 2025 κατά 57% αλλά εξακολουθεί να υπολείπεται έναντι του 2006 κατά 47%.

Επόμενα βήματα

Παρακαλούμε θερμά για **έγκαιρη προετοιμασία και υποστήριξη**, με δεδομένο ότι στο τέλος της διάρκειας των 150 ημερών, (28.12.2026), θα μας κοινοποιηθεί η έκθεση της πρώτης φάσης με την επιβολή (ή όχι) του δασμού, για την οποία θα ζητηθούν οι απόψεις μας (οι οποίες βέβαια μπορούν να υποβληθούν και καθόλη την διάρκεια των 150 ημερών).

Χρήσιμες θα ήταν οι επαφές με ελληνικές βιομηχανίες – εξαγωγείς του προϊόντος (κυρίως στη Βόρεια Ελλάδα – Πέλλα, Ημαθία, Πιερία – αλλά και άλλες περιοχές προμήθειας φρέσκων φρούτων), ώστε να διαμορφωθούν έγκαιρα τα κατάλληλα επιχειρήματα από ελληνικής πλευράς, όσον αφορά στην (πιθανή κατά την άποψή μας) επιβολή -εκ νέου - δασμού antidumping.

Σημειώνουμε ότι τα επιχειρήματα που προβλήθηκαν από την ελληνική πλευρά το 2021, δεν ήταν αρκετά, ώστε αν μεταπειστεί η νεοζηλανδέζικη πλευρά για μη επιβολή του δασμού και, κατά το MBIE, ήταν ελλιπή (βλ. [Annex 1](#) της έκθεσης Stage 1 Final Report και [annex](#) της έκθεσης Stage 2 Final Report).

Ένας παράγοντας που θα πρέπει, επιπλέον, να ληφθεί υπόψιν στην παρούσα φάση και να αξιολογηθεί κατάλληλα, αφορά στην ισχύ από 01.05.2024 της Free Trade Agreement μεταξύ ΕΕ και Νέας Ζηλανδίας, η οποία καταργεί τους δασμούς (στην περίπτωση του HS 2008 7009 ήταν 5%) και ίσως δημιουργεί νέες ευκαιρίες για τις ελληνικές εξαγωγές, **εφόσον μπορεί να αποδειχθεί ότι δεν υφίσταται dumping.**

Εάν, οι ελληνικές εξαγωγικές επιχειρήσεις θεωρούν την αγορά κονσερβοποιημένων ροδακίνων σημαντική για τις εξαγωγές τους, θα πρέπει να εξετάσουν με ενδελέχεια τις δύο εκθέσεις της πρώτης και δεύτερης φάσης της αξιολόγησης του 2021 (βλ. παραπάνω) και να διαμορφώσουν με σαφήνεια και τεχνική επάρκεια τα επιχειρήματά τους, καθότι ο τρόπος υπολογισμού της θεωρούμενης, από τη νεοζηλανδέζικη πλευρά, τιμής dumping, είναι ιδιαίτερα εξειδικευμένος.

Παραμένουμε στη διάθεσή σας για κάθε περαιτέρω λεπτομέρεια.

Η Προϊσταμένη



**Χριστίνα Στεφανίδου
Σύμβουλος ΟΕΥ Α'**

σύνολο σελίδων : 3 + 2 +mail (με έντυπα προς συμπλήρωση από τις ενδιαφερόμενες εταιρείες)



ΓΕΝΙΚΟ ΠΡΟΞΕΝΕΙΟ ΤΗΣ ΕΛΛΑΔΟΣ
ΓΡΑΦΕΙΟ ΟΙΚΟΝΟΜΙΚΩΝ & ΕΜΠΟΡΙΚΩΝ ΥΠΟΘΕΣΕΩΝ
ΣΥΔΝΕΪ

ΑΔΙΑΒΑΘΜΗΤΟ
ΚΑΝΟΝΙΚΟ

Σύδνεϋ, 29 Απριλίου 2021
Α.Π. Φ. 2710/11/ΑΣ 593

ΠΡΟΣ: Υπουργείο Εξωτερικών (μέσω Κ/Τ)
- Β4 Δ/ση

ΚΟΙΝ.: - Διπλ. Γραφ. κ. Πρωθυπουργού (μέσω Κ/Τ)

Υπουργείο Εξωτερικών (μέσω Κ/Τ)

- Διπλ. Γραφ. κ. Υπουργού
- Διπλ. Γραφ. κ. Αναπληρωτή Υπουργού
- Διπλ. Γραφ. Υφυπουργού κ. Φραγκογιάννη
- Διπλ. Γραφ. Υφυπουργού κ. Βλάση
- Γραφ. κ. Γεν. Γραμματέα
- Γραφ. κ. Γεν. Γραμματέα Δ.Ο.Σ. & Εξωστρέφειας
- Γραφ. κ. Γεν. Γραμματέα Δημόσιας Διπλωματίας & Αποδήμου Ελληνισμού
- Γραφ. κ.κ. Α΄ Β΄ & Γ΄ Γεν. Δ/ντών
- Α11, Β1, Β8, Γ1 Δ/σεις

- Πρεσβεία Καμπέρρας (μ.η.)

Υπουργείο Αγροτικής Ανάπτυξης και Τροφίμων (μ.η.)

- Δ/ση Διεθνών Σχέσεων

Ένωση Κονσερβοποιών Ελλάδος (μ.η.)

Ε.Δ.: - Γεν. Προξενείο Σύδνεϋ

ΘΕΜΑ: Έρευνα Αρχών Νέας Ζηλανδίας για επανεξέταση δασμού antidumping σε ελληνικά κονσερβοποιημένα ροδάκινα – Τελική Έκθεση

ΣΧΕΤ.: Έγγραφο σας Α.Π. 14905/30.03.2021

Έγγραφο μας Α.Π. Φ. 2710/6/ΑΣ 340/17.03.2021

Έγγραφο μας Α.Π. Φ. 2710/1/ΑΣ 108/01.02.2021 και προηγούμενη αλληλογραφία

Σε συνέχεια ανωτέρω αλληλογραφίας σχετικά με την διαδικασία επανεξέτασης του δασμού αντιντάμπινγκ στις εξαγωγές κονσερβοποιημένων ροδάκινων από την Ελλάδα στην Νέα Ζηλανδία, την οποία είχε εκκινήσει το Υπουργείο Επιχειρηματικότητας Καινοτομίας και Απασχόλησης της Νέας Ζηλανδίας, σας ενημερώνουμε ότι η διαδικασία ολοκληρώθηκε και αποφασίστηκε η **επιβολή δασμού ύψους 34% στα ελληνικά προϊόντα.**

Πρωθούμε στις ηλεκτρονικές σας διευθύνσεις, για την περίπτωση που δεν σας έχουν περιέλθει από άλλη πηγή, τα ακόλουθα έγγραφα:

(α) Ηλεκτρονική επιστολή του Υπουργείου Επιχειρηματικότητας Καινοτομίας και Απασχόλησης της Νέας Ζηλανδίας από 29.04.2021 με την οποία η νεοζηλανδική υπηρεσία διαβιβάζει την Τελική Έκθεση και ενημερώνει σχετικά με την επιβολή του δασμού.

(β) Κείμενο Τελικής Έκθεσης επανεξέτασης του δασμού αντιντάμπινγκ στα ελληνικά κονσερβοποιημένα ροδάκινα.

Η Προϊσταμένη

Αικατερίνη Γκίκιζα
Σύμβουλος ΟΕΥ Α΄

Συνημ.: 2 αρχεία (μόνο στην ηλεκτρονική αποστολή)

List of supplying markets for a product imported by New Zealand
 Product: 200870 Peaches, incl. nectarines, prepared or preserved,
 whether or not containing added sugar or other sweetening matter or

Sources: ITC calculations based on Statistics New Zealand statistics since January, 2015.
 ITC calculations based on UN COMTRADE statistics until January, 2015.

Unit: US Dollar thousand

Exporters	Imported value in 2006	Imported value in 2007	Imported value in 2008	Imported value in 2009	Imported value in 2010	Imported value in 2011	Imported value in 2012	Imported value in 2013	Imported value in 2014	Imported value in 2015	Imported value in 2016	Imported value in 2017	Imported value in 2018	Imported value in 2019	Imported value in 2020	Imported value in 2021	Imported value in 2022	Imported value in 2023	Imported value in 2024	Imported value in 2025	Μερίδια 2025 /2021	% αύξησης 2025 / 2024	% αύξησης 2025 / 2006	
World - Zúovolo	9447	10613	13970	9526	10335	9350	10044	11104	6095	6890	6546	6010	5714	5330	5964	4433	7486	8212	11774	7345	46.9%	36.0%	-18.7%	18.3%
China	2912	3721	2653	2527	2132	1974	1840	1845	2042	2590	1926	2049	1940	1957	2020	2496	2386	2769	4236	3445	45.3%	99.6%	-49.7%	4398.6%
South Africa	74	151	1849	1675	3660	2581	2945	4483	3276	3863	4062	3478	3435	2989	3619	1668	4461	4817	6624	3329	3.3%	334.5%	-1.6%	-81.3%
Spain	1281	1433	1234	51	223	190	28	423	28	89	25	97	72	46	91	55	115	159	243	238	2.5%	58.6%	68.8%	-46.8%
Greece	346	50	22	45	116	124	84	69	50	39	40	59	16	52	97	116	140	76	109	184	0.9%	6600.0%	-86.4%	-98.6%
Australia	4779	5059	7783	4955	3867	4408	5109	4195	658	220	235	261	231	261	110	1	291	333	491	67	0.7%	2.1%	-22.6%	71.4%
Taipei, Chinese	28	25	19	1	0	0	0	0	0	0	1	1	1	0	15	47	63	52	62	48	0.4%	0.0%	0.0%	
Thailand	0	65	133	84	46	0	0	5	0	0	0	0	0	0	0	0	0	0	0	30	0.0%	0.0%		
Japan	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0.0%	0.0%		
Viet Nam	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0.0%	0.0%		
Antigua and Barbuda	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	0.0%		
Argentina	4	56	103	0	0	50	0	25	0	0	0	0	0	0	0	13	0	0	0	0	0.0%	0.0%		
Brazil	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	0.0%		
Bulgaria	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	0.0%		
Bulgaria	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	0.0%		
Canada	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	0.0%		
Chile	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	0.0%		
Fiji	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	0.0%		
France	0	0	3	0	0	0	1	1	5	2	4	0	0	0	0	0	0	0	0	0	0.0%	0.0%		
Germany	0	0	0	0	14	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	0.0%		
Italy	0	0	0	1	1	0	32	33	0	0	19	1	12	20	0	24	0	0	2	0	0.0%	0.0%		
Korea, Republic of	0	0	0	0	0	0	4	1	4	3	2	2	3	3	6	5	6	2	2	0	0.0%	0.0%		
New Zealand	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	0.0%		
Philippines	24	35	19	15	4	16	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	0.0%		
Singapore	0	0	1	1	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	0.0%		
Eswatini	0	0	101	160	64	0	0	0	0	46	87	32	0	0	0	0	0	0	0	0	0.0%	0.0%		
Switzerland	0	0	0	10	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	0.0%		
Macedonia, North	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	0.0%		
United Kingdom	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	0.0%		
United States of America	0	6	32	0	6	0	0	0	30	27	34	15	0	0	0	0	0	0	0	0	0.0%	0.0%		
Uruguay	0	0	18	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	0.0%		



MBIE/AD/R/2026/001: Supplier Information Sheet

Thank you for your assistance.

Please return a completed information sheet by email to traderemedies@mbie.govt.nz by 1 May 2026.

Company name: _____

Postal address: _____

Phone Number: _____

Email: _____

Contact Person: _____

A. As of January 2021, has your company **EXPORTED** to New Zealand canned peaches originating from Greece that fall within the subject goods description outlined below and/or are classified under Tariff Item No. 2008.70.09, Statistical Key 00L, of the New Zealand Customs Tariff?

Peaches (halves, slices or pieces) packed in retail size cans.

Circle either YES or NO

If **YES** Does your company **MANUFACTURE** the canned peaches that are supplied to New Zealand?

Circle either YES or NO

If **NO** Please provide your supplier's details below. Repeat on another form if you have more than one supplier.

Supplier's name: _____

Postal address: _____

Phone Number: _____

Email: _____

Contact Person: _____

B. If you consider that your company **does not export canned peaches fitting the subject goods description outlined above and originating from Greece**. Please provide proof in the form of invoices or Customs documentation. If we consider that the goods are not subject goods, you will not be required to be a party to this investigation.



MBIE/AD/R/2026/001
DUMPING REVIEW
EXPORTER QUESTIONNAIRE

Canned Peaches from Greece

Review period: 1 January 2025 to 31 December 2025

Response due: 20 May 2026

Return completed questionnaire to:

TradeRemedies@mbie.govt.nz

Trade Remedies

New Zealand Ministry of Business, Innovation and Employment

New Zealand

April 2026

Background Information

The Ministry of Business, Innovation and Employment (**MBIE**) has initiated a full review of the anti-dumping duties that currently apply to imports of canned peaches from Greece. The New Zealand industry producing like goods, Heinz Wattie's Limited (**HWL**), provided evidence of a likelihood of recurrence of dumping and injury which was sufficient to warrant the initiation of a review.

The application lodged by HWL can be found at [Trade remedy investigations | Ministry of Business, Innovation & Employment](#).

The attached questionnaire is designed to assist your company to provide the necessary information to help us determine whether there is continued need for the imposition of this duty. Your assistance in providing information is important in establishing the facts relating to this review.

It is in your best interest to complete the questionnaire, because in the absence of a response the New Zealand Act provides for decisions to be made on the best information available, which may be that supplied by the New Zealand industry.

The Trade Remedies team of MBIE is responsible for administering New Zealand's anti-dumping legislation, the Trade (Anti-dumping and Countervailing Duties) Act 1988 (**Act**). The Act provides a mechanism for maintaining fair levels of import competition for New Zealand producers when the dumping of imported goods causes material injury or threatens to cause material injury to an established New Zealand industry, or the establishment of a New Zealand industry is being materially retarded by the dumping. The Act reflects New Zealand's obligations under the World Trade Organisation Agreement on the implementation of Article VI of GATT 1994 (the AD Agreement).

The last full review and reassessment of the anti-dumping duties imposed on Greek canned peaches was completed in 2020. As a result of the reassessment, an *ad valorem* anti-dumping duty of 34% was set for all canned peaches from Greece. The current duty was due to expire on 28 April 2026, unless subject to a review.

A review was started on 28 April 2026.

Goods subject to the investigation

The goods subject to investigation are:

Peaches (halves, slices or pieces) packed in retail size cans.

Country of origin

The country of origin of the subject goods is Greece.

Documentation provided

Please provide evidence for your responses to this questionnaire, such as copies of invoices to support prices paid or charged and bills of material to support costs of production. Copies of original documents are satisfactory for questionnaire responses, but original source material, for all documents submitted or relied upon in preparing your submission, should be available at the time of any verification by MBIE.

Verification of information provided

Verification Visits

Verification remains an important part of MBIE's approach to satisfying itself of the relevance, accuracy and completeness of information provided by interested parties and on which its findings are based. Article 6.7 and Annex I of the AD Agreement provide for investigating authorities to carry out investigations in the territory of other Members in order to verify information provided or to obtain further details. Onsite verification is normally carried out, but MBIE may use other methods such as desktop verification, remote verification by videoconferencing, additional requests for information and cross-checking with other available information to satisfy itself of the accuracy of information. MBIE has an obligation under the AD Agreement to inform firms and the exporting country's authorities of its intention to carry out on-the-spot verification visits.

Provision of Information

The current situation emphasises the importance of interested parties providing accurate information that is sufficiently detailed and easily checked against company systems and documentation.

To be able to verify your response and link it to your accounting and management records, please submit all relevant Excel worksheets and other extracts from your company's information and accounting systems along with a detailed explanation of how the worksheets were compiled and how to reconcile the figures and data in the worksheets with the figures and data submitted in the questionnaire and appendices.

Please submit Excel spreadsheets in their workable form, complete with formulae and explanatory comments.

Note that MBIE will ensure that all confidential information is securely handled and stored in accordance with strict security guidelines.

Currency

Please show all amounts in the currency originally denominated. Where any currency conversions are made, please indicate the exchange rate used and its source.

Translations

Please supply an English translation of all information that is supplied in any other language. Please note that only information supplied in English will be taken into account in the full review.

Confidential information

MBIE is required to ensure that all interested parties have reasonable opportunity to access all non-confidential information used by MBIE in the full review. Non-confidential information used in the investigation is contained on MBIE's public file for this review. Interested parties and members of the public are able to request copies of any documents which have been placed on the public file.

Any information which is by nature commercially confidential in terms of section 3F(5) of the Act (for example, because its disclosure would be of significant advantage to a competitor, or its disclosure would have a significantly adverse effect on the person supplying the information) or which is provided on a confidential basis by you will **upon good cause being shown** be treated as confidential by MBIE.

For any information that you request be treated as confidential please:

- **Provide a non-confidential version** (or a non-confidential summary of the information, or if you claim that the information is not susceptible to such a summary, a statement of the reasons why a summary is not possible).
- A non-confidential version should reproduce the original but have information considered to be confidential be omitted or summarised.
- Provide justification for the information being treated as confidential.

Redaction of Confidential Information

Section 3F of the Act 1988 outlines the meaning of confidential information.

Where confidential text is redacted we ask that you provide a satisfactory non-confidential summary of the information, or reasons why a summary cannot be provided.

As an example, if a party was to indicate:

“We import [300 metric] tonnes monthly from [Our-Suppliers-Name-Ltd].”

Then a satisfactory non-confidential summary could be:

“We import XXXXXXXXXXXX [volume] monthly from XXXXXXXXXXXX [supplier]”

Please note that section 3F of the Act allows the Chief Executive of MBIE to disregard any information for which a satisfactory non-confidential version (or summary or satisfactory statement of why such a summary cannot be given) is not provided.

Dumping

Dumping occurs when an exporter sells goods to New Zealand at a price less than the price it sells them for in the home market.

The price at which goods are sold in the home market is referred to as the “normal value” of those goods. The “export price” is based on the price which the New Zealand importer pays for the goods.

Goods are dumped if their export price is less than their normal value, once adjustments have been made to ensure that the price comparison is fair. The difference between the export price and the normal value is called the dumping margin.

Dumping is not illegal, and in fact is a common international commercial practice that can be beneficial to both importing and exporting countries. However, where dumping causes or threatens to cause material injury to a New Zealand industry, anti-dumping duties can be imposed.

Anti-dumping duties

The New Zealand Minister of Commerce and Consumer Affairs (the Minister) may continue to impose anti-dumping duties only if stage 1 of a full review finds that continued imposition of the duties is necessary to offset dumping and that material injury to an industry would be likely to continue or recur if the duties were removed (affirmative determination), and a stage 2 public interest investigation

finds that it is in the public interest to impose duties on dumped imports. Anti-dumping duties must not exceed the dumping margin and may be less than the margin of dumping if that is sufficient to remove injury to the New Zealand industry.

If stage 1 of the full review finds that the goods are not dumped and have not caused, or threaten to cause material injury to the New Zealand industry producing like goods (negative determination), the Minister will terminate the imposition of the duties.

Review Timetable

Statutory Timeframe	Action
Within 150 days after the start of the stage 1 full review (section 17F(2)).	MBIE must give notified parties written advice of the essential facts and conclusions likely to form the basis for a determination to be made by the Minister at the end of the stage 1 review.
Within 180 days after the start of the stage 1 full review, but not less than 30 days after the written advice is given by MBIE under section 17F(2) (section 17G(1))	<p>The Minister must make a determination on whether continued imposition of the duty is necessary to offset dumping and material injury or threatened material injury to a New Zealand industry would be likely to continue or recur if the duty expired or were otherwise removed.</p> <p>If the determination is affirmative, then the Minister must determine the rate or amount of duty that will form the basis for a stage 2 public interest investigation of whether continuing to impose the duties is in the public interest, and direct MBIE to begin the stage 2 public interest investigation immediately.</p> <p>If the determination is negative, then the Minister must terminate the imposition of the duty under section 17Y(1)..</p>
Within 60 days after the start of the stage 2 public interest investigation (section 17I(1)).	MBIE must give notified parties written advice of the preliminary findings likely to form the basis for a determination to be made by the Minister at the end of the stage 2 public interest investigation.
Within 90 days after the start of the stage 2 public interest investigation, but not less than 30 days after the written advice is given by MBIE under section 17I(1) (section 17J(1))	The Minister must determine whether continuing to impose the duty is in the public interest.

Submission of information

Your response to this questionnaire, including a non-confidential version and any supporting evidence, should be received by MBIE by **20 May 2026**, or earlier if possible. MBIE is working to a statutory deadline for the completion of this full review and it is important that responses from interested parties are received by the due dates given.

Important instructions for preparing your response

- All questions in this foreign manufacturer questionnaire must be completed. If a question is not applicable to your situation, please answer the question with “Not Applicable” and provide an explanation as to why.
- All questions must be answered in English. An English translation must be provided for documents not originally in English.
- Clearly identify all units of measurement (e.g. KG) and currencies (e.g. USD) used. Apply the same measurement consistently throughout your response to the questionnaire and appendices.
- Please provide information in the format and location set out in the attached appendices. Additional categories or columns may be added, for any additional information required to support your submission
- Label all other attachments to your response according to the section of the questionnaire it relates to.
- If you have used formulas to complete spreadsheets, these formulas must be retained and not hard-coded.
- You must retain all worksheets used in answering the questionnaire appendices. Be prepared to provide these worksheets and original data during MBIE’s verification of your data.
- If you cannot present electronic data in the requested format contact Trade Remedies as soon as possible.
- Where possible, electronic data should be emailed. If there are difficulties in attaching data to emails please contact Trade Remedies.

Further Information

If you would like further information on anti-dumping full reviews please see our website at <https://www.mbie.govt.nz/business-and-employment/business/trade-and-tariffs/trade-remedies/> where you will find general information. Alternatively please feel free to contact us (see details below).

CONTACT DETAILS

If you any questions regarding this questionnaire or the full review, please contact the New Zealand trade remedies team using the contact details below:

Ministry of Business, Innovation and
Employment switchboard:

64-4-472 0030

Email:

traderemedies@mbie.govt.nz

FOREIGN MANUFACTURER QUESTIONNAIRE

For the purposes of this questionnaire, all references to canned peaches should be understood as referring to canned peaches of the type subject to the full review, as defined above.

Where data is requested to be provided in spreadsheet form, please use the worksheet in the accompanying Questionnaire Spreadsheet corresponding to the relevant Appendix number.

For the purpose of providing a clear and complete picture of your canned peach export business, please, where appropriate and to the extent practicable, procure and provide the information requested in the following questions from the manufacturers from whom you source the subject goods.

To help us distinguish your responses from the questions, please highlight or provide your answers in a colour other than black (for example, red).

SECTION 1 Company information

1. Please nominate a contact person in your company for the purposes of this full review:

Name:

Position in the company:

Telephone:

Email address:

2. If you have appointed a representative for the purposes of this full review, please provide their contact details:

Name:

Address:

Telephone:

Email address:

Note that in nominating a representative, you are granting authority to MBIE to discuss matters relating to the case with the nominated representative, including your company's confidential information.

3. If your company has not already responded to our 'Exporter Information Sheet', please immediately email or fax the details of your company's supplier(s), in order for the supplier(s) to have the opportunity to participate in the investigation.
4. Please provide the location of where the company's financial and production records are held.
5. Please provide the following details relating to your company:
 - (a) Legal name of the business
 - (b) Other names your company trades under or brand name your company uses
 - (c) Postal address
 - (d) Street address
 - (e) Factory address(es)

- (f) Company website
6. Please provide a list of all principal shareholders and their shareholding percentages for your company.
 7. Is your company or parent company publicly listed? If so, please identify the stock exchange where it is listed, and principal shareholders.
 8. Is your company part of a group (e.g. parent company with subsidiaries, common ownership, joint ventures)? If so, please provide a diagram showing the complete ownership structure, and a list of all related companies and their functions.
 9. Is your company part of an association or cooperative of canned peach producers? If so, please provide a diagram showing the complete ownership structure, and a list of all related member companies and their functions.
 10. Please provide information of any branches or subsidiaries your company may have. Include any related entities located in other countries.
 11. Please indicate any entities listed in the responses to questions 6 to 8 that your company makes sales to, or purchases from.
 12. What is the overall nature of your company's business? Does your company produce and export the subject goods?
 - Provide detailed descriptions of all products that your company exports, and the market(s) your company exports to.
 13. If your company does not handle the functions listed below, please provide names and addresses of the companies which perform these functions and indicate whether they are related to your company or not.
 - (a) Production or manufacturing
 - (b) Selling and distribution on the domestic market
 - (c) Export to New Zealand
 - (d) Export to countries other than New Zealand
 14. Please provide a description of your company's organisational structure, including a brief description of each group and its functions and internal reporting lines.
 15. Please describe or illustrate your company's distribution channels.
 16. Please provide any brochures, pamphlets, booklets or websites advertising your company's business, or in relation to its canned peach products.
 17. Please describe how your company manages stock/inventory.
 18. Please describe your company's export strategy, both generally and in relation to New Zealand.
 19. Please advise the dates of your company's accounting year.

SECTION 2 Product details

20. Please provide a full product description of the canned peaches product range that your company exports and where each product is sourced.
21. Please provide a detailed description of the selling and distribution process followed by your company in selling canned peaches, to the domestic and export markets.
22. Please provide information on the types of canned peaches from your company that are exported to New Zealand or an export market comparable to New Zealand (third country).
23. If your company does not currently export canned peaches for export to New Zealand, please indicate whether you potentially can supply the New Zealand market in the future or have done so in the past.
 - a) Provide a description of the goods your company have supplied in the past.
 - b) Provide a description of the products your company can supply in the future. Also explain if this decision is impacted by the presence of an anti-dumping duty.
24. Where your company does not export canned peaches directly to New Zealand, please immediately provide a list of the customer(s) or agent(s) (exporters) to whom, or through whom, your company sells canned peaches that are later exported to New Zealand.
25. Please explain any differences between the canned peaches produced by the New Zealand industry and the canned peaches that your company exports. In your response you may consider the following factors;
 - Physical characteristics, including details of size and dimensions and details of the production methods and technologies utilised to create the product.
 - Function and usage of products including details of any known consumer perceptions and expectations, and end usages.
 - Pricing structures for the product including details of the level of trade at which the product is priced, costs that are built into its pricing structure and how price is set.
 - Marketing and distribution channels used, customers (both actual and targeted), branding and advertising.
26. Please advise whether or not you consider the New Zealand industry produces like goods to those particular imported goods (if known) and provide reasons for your view.

Your reasons should include comments on:

- Physical characteristics, including details of size and dimensions and details of the production methods and technologies utilised to create the product.
- Function and usage of products including details of any known consumer perceptions and expectations, and end usages.
- Pricing structures for the product including details of the level of trade at which the product is priced, costs that are built into its pricing structure and how price is set.
- Marketing and distribution channels used, customers (both actual and targeted), branding and advertising.

27. Please give details of any local or international standards that apply to the canned peaches that your company sells, noting specifically those that would apply to canned peaches exported to New Zealand and canned peaches sold in your domestic market.

SECTION 3 Total sales

28. Please provide information on your company's total sales volume and net sales revenue from sales of canned peaches for the period **1 January 2025 to 31 December 2025**. This information should be prepared in the format set out in **Appendix 1**.
29. Note that for the purpose of this questionnaire, sales of canned peaches to domestic trading companies/exporters which are then exported to New Zealand should be treated as export sales to New Zealand by your company (rather than as domestic sales).

SECTION 4 Sales to domestic customers

30. Does your company sell canned peaches on your domestic market, namely the market in Greece?
- YES** Please answer the questions below.
- NO** Please go straight to Section 5.
31. Please list the types of canned peaches produced and sold by your company in Greece.
32. Give a detailed explanation of your company's distribution channels to its domestic customers, including:
- (a) the relationship between your company and its domestic customers; and
 - (b) details of any domestic clients or businesses that have corporate affiliations with your company.
33. Provide details of the domestic sales process for your company follows and the roles of any other related entities included in this process. Ensure to provide specific details on the following;
- (a) Marketing and advertising activities
 - (b) Price determination and/or negotiation process
 - (c) Order placement process
 - (d) Order fulfilment process and lead time
 - (e) Delivery terms and process
 - (f) Invoicing process
 - (g) Payment terms and process
34. Provide supporting documents such as order forms, invoices, proof of payments, price lists, delivery, transportations costs, etc.
35. Give a detailed explanation of the terms of trade and selling arrangements offered or negotiated by your company with domestic sales. This should cover:

- (a) ordering and invoicing;
 - (b) terms of agreements or contracts;
 - (c) terms of payments;
 - (d) credit terms; and
 - (e) delivery charges.
36. Please explain whether the domestic prices charged by your company:
- (a) subject to any direct or indirect reimbursement to customers (e.g. sales promotion, advertising, warranty etc.); or
 - (b) influenced by a commercial agreement or relationship; or
 - (c) inclusive of any consideration other than price?
37. Did you provide on-invoice discounts and/or off-invoice rebates to the customer or associate of the customer in relation to the sale of like goods during the period? If yes, provide a description, and explain the terms and conditions that must be met by the customer to obtain the discount.
38. Did you issue any credit or debit notes (directly or indirectly) to the customer or associate of the customer in relation to the sale of like goods during the period? If yes, provide details of the credit/debit notes including the reasons the credit/debit notes were issued.
39. The invoice date will normally be taken to be the date of sale. If you are making a claim that a different date should be taken as the date of sale:
- (a) What date are you claiming as the date of sale?
 - (b) Why does this date best reflect the material terms of sale?
40. Please provide total sales volume and net sales revenue figures for domestic sales of canned peaches at each level of trade (e.g. wholesale, retail) in your domestic market for the period **1 January 2025 to 31 December 2025**. Please provide this information in the format set out in **Appendix 2**.
41. Please provide a spreadsheet listing all individual domestic sales transactions of canned peaches for the period from **1 January 2025 to 31 December 2025** in the format set out in **Appendix 3**.
42. Please also provide a sample of invoices for the sales listed in **Appendix 3** with the key terms annotated and translated into English. The invoices should be for sales at the same level of trade as your New Zealand customers, and as near as possible to the same time as your sales to New Zealand. Please provide the following documentation in relation to the selected invoices and annotate the documents or provide a table linking the details in **Appendix 3** to the source documents:
- (a) Contracts
 - (b) Purchase order and order confirmation
 - (c) Commercial invoice and packing list
 - (d) Proof of payment and accounts receivable ledger

- (e) Documents showing bank charges
 - (f) Delivery invoices
 - (g) Documentation, such as test certificates, identifying product specifications.
43. Did your company incur any additional selling costs, expenses or after sale costs on the domestic market that it did not incur on its export sales to its New Zealand customers over the period **1 January 2025 to 31 December 2025**? If so, what were the expenses and why were they incurred? These may include credit expenses, packaging, delivery costs, direct selling expenses, or technical assistance expenses. Do you consider that such expenses increase the prices at which your company sells canned peaches on your domestic market as compared to the price at which equivalent canned peaches are exported to New Zealand?
44. If the additional expenses detailed in the question above were incurred and affected selling prices, please itemise and provide details of the amount of these expenses incurred by your company over the period from **1 January 2025 to 31 December 2025**. Please also calculate the amount of these costs for each domestic sales transaction as part of the costs detailed in **Appendix 3** under “Additional sales or after sales expenses”.
45. Provide a table listing the source of the data for each column in **Appendix 3**.
46. Are your company’s domestic sales subject to the payment of any domestic consumption or sales taxes or duties? If so, please provide details.
47. Please provide a description of your domestic market for canned peaches, including details of any regulations affecting trade in, and pricing of, canned peaches.
48. For each type of canned peaches exported to New Zealand, please use **Appendix 3A** to describe the goods exported and the equivalent type of canned peaches sold on the domestic market, including specification details that may be helpful in comparing whether domestic sales and export sales cover the same or similar goods. If the canned peaches sold on the domestic market are not exactly the same as those exported to New Zealand then please note any differences.

SECTION 5 Sales to export customers for the New Zealand market

If your company did not export any canned peaches to New Zealand between 1 January 2025 and 31 December 2025, complete questions in section 6.

49. If your company does not export canned peaches directly to New Zealand, please immediately provide a list of the customer(s) (exporters) to whom your company sells canned peaches from Greece that are later exported to New Zealand
50. Please provide details of your company’s distribution channels to its New Zealand customers including:
- (a) the relationship between your company and its New Zealand customers; and
 - (b) details of any clients or businesses in New Zealand that have corporate affiliations with your company.

51. Provide a detailed description of the export sales process for your company and the roles of any other related entities included in process. Include information on the activities listed below.
- (a) Marketing and advertising activities
 - (b) Price determination and/or negotiation process
 - (c) Order placement process
 - (d) Order fulfilment process and lead time
 - (e) Delivery terms and process
 - (f) Invoicing process
 - (g) Payment terms and process
52. In what currency are your customers invoiced for goods exported to New Zealand? If invoicing is not undertaken in your local currency, please identify the currency used and provide the following information.
- (a) Please indicate whether customer payments are received into a foreign-currency-denominated account. Where applicable, please provide details.
 - (b) Please indicate whether your company uses forward contracts to lock in foreign exchange rates relating to export sales. Where applicable, please provide details.
 - (c) Please describe how exchange rates are determined and applied within your accounting system, including the frequency of updates.?
53. Provide supporting documents such as order forms, invoices, proof of payments, price lists, delivery, transportations costs, etc.
54. Give a detailed explanation of the terms of trade and selling arrangements offered or negotiated by your company with its export customers. This should cover:
- (a) ordering and invoicing;
 - (b) terms of agreements or contracts;
 - (c) terms of payments;
 - (d) credit terms; and
 - (e) delivery charges.
55. Are the prices of canned peaches that your company exports to New Zealand:
- (a) subject to any direct or indirect reimbursement to your company's customers (e.g. sales promotion, advertising, warranty etc.); or
 - (b) influenced by a commercial agreement or relationship; or
 - (c) inclusive of any consideration other than price?
56. Did you provide on-invoice discounts and/or off-invoice rebates to the customer or associate of the customer in relation to the sale of like goods during the period? If yes, provide a

- description, and explain the terms and conditions that must be met by the importer to obtain the discount.
57. Did you issue any credit or debit notes (directly or indirectly) to the customer or associate of the customer in relation to the sale of like goods during the period? If yes, provide details of the credit/debit notes including the reasons the credit/debit notes were issued.
58. The invoice date will normally be taken to be the date of sale. If you are making a claim that a different date should be taken as the date of sale:
- (a) What date are you claiming as the date of sale?
 - (b) Why does this date best reflect the material terms of sale?
59. Please prepare a spreadsheet listing all individual shipments of canned peaches exported to New Zealand by your company in the period **1 January 2025 to 31 December 2025** in the format set out in **Appendix 4**. Please include shipments which may have been exported prior to **1 January 2025** but which would have only entered New Zealand on or after that date.
60. Please provide the following documentation in relation to your export shipments to New Zealand and annotate the documents or provide a table linking the details in **Appendix 4** to these source documents:
- (c) Contracts
 - (d) Purchase order and order confirmation
 - (e) Commercial invoices and packing list
 - (f) Proof of payment and accounts receivable ledger
 - (g) Documents showing bank charges
 - (h) Delivery invoices
 - (i) Documentation, such as test certificates, identifying product specifications.
61. Provide a table listing the source of the data for each column in **Appendix 4**.
62. Please state on what basis your company distinguishes between any different levels of trade for export sales of canned peaches to New Zealand e.g., quantity, price.

SECTION 6 Sales to third market

This section (including Appendix 5 and Appendix 6C) only needs to be completed if no canned peaches are sold by you on the domestic market that are equivalent to those products sold to New Zealand.

63. Please prepare a spreadsheet listing all individual shipments of canned peaches exported to all your export markets other than New Zealand (for those other countries similar to New Zealand in terms of volume of exports and level of trade) over the period **1 January 2024 to 31 December 2024**. Present this information according to the format set out in **Appendix 5**. Please attach a copy of your invoice for each shipment.

Complete the following questions in respect of a single export market you consider similar to New Zealand. Where relevant complete appendix 4 in respect of your chosen proxy market – third country.

64. Name the proxy market (third country) and explain why you consider it to be similar to the New Zealand market.
65. Please provide a list of the customer(s) (exporters) to whom your company sells canned peaches from Greece that are later exported to a third country.
66. Please provide details of your company's distribution channels to its third country customers including:
 - (a) the relationship between your company and its third country customers; and
 - (b) details of any clients or businesses in the third country that have corporate affiliations with your company.
67. Provide a detailed description of the export sales process for your company and the roles of any other related entities included in process. Include information on the activities listed below.
 - (a) Marketing and advertising activities
 - (b) Price determination and/or negotiation process
 - (c) Order placement process
 - (d) Order fulfilment process and lead time
 - (e) Delivery terms and process
 - (f) Invoicing process
 - (g) Payment terms and process
68. In what currency are your customers invoiced for goods exported to this third country? If invoicing is not undertaken in your local currency, please identify the currency used and provide the following information.
 - (a) Please indicate whether customer payments are received into a foreign-currency-denominated account. Where applicable, please provide details.
 - (b) Please indicate whether your company uses forward contracts to lock in foreign exchange rates relating to export sales. Where applicable, please provide details.
 - (c) Please describe how exchange rates are determined and applied within your accounting system, including the frequency of updates.?
69. Provide supporting documents such as order forms, invoices, proof of payments, price lists, delivery, transportations costs, etc.
70. Give a detailed explanation of the terms of trade and selling arrangements offered or negotiated by your company with its export customers. This should cover:
 - (a) ordering and invoicing.
 - (b) terms of agreements or contracts.

- (c) terms of payments.
 - (d) credit terms.
 - (e) delivery charges.
71. Are the prices of canned peaches that your company exports to the third country:
- (a) subject to any direct or indirect reimbursement to your company's customers (e.g. sales promotion, advertising, warranty etc.); or
 - (b) influenced by a commercial agreement or relationship; or
 - (c) inclusive of any consideration other than price?
72. Did you provide on-invoice discounts and/or off-invoice rebates to the customer or associate of the customer in relation to the sale of like goods during the period? If yes, provide a description, and explain the terms and conditions that must be met by the importer to obtain the discount.
73. Did you issue any credit or debit notes (directly or indirectly) to the customer or associate of the customer in relation to the sale of like goods during the period? If yes, provide details of the credit/debit notes including the reasons the credit/debit notes were issued.
74. The invoice date will normally be taken to be the date of sale. If you are making a claim that a different date should be taken as the date of sale:
- (a) What date are you claiming as the date of sale?
 - (b) Why does this date best reflect the material terms of sale?
75. Please prepare a spreadsheet listing all individual shipments of canned peaches exported to New Zealand by your company in the period **1 January 2025 to 31 December 2025** in the format set out in **Appendix 4**. Please include shipments which may have been exported prior to **1 January 2025** but which would have only entered the third country on or after that date.
76. Please provide the following documentation in relation to your export shipments to the third country and annotate the documents or provide a table linking the details in **Appendix 4** to these source documents:
- (a) Contracts
 - (b) Purchase order and order confirmation
 - (c) Commercial invoices and packing list
 - (d) Proof of payment and accounts receivable ledger
 - (e) Documents showing bank charges
 - (f) Delivery invoices
 - (g) Documentation, such as test certificates, identifying product specifications.
77. Provide a table listing the source of the data for each column in **Appendix 4**.
78. Please state on what basis your company distinguishes between any different levels of trade for export sales of canned peaches to the third country e.g., quantity, price.

SECTION 7 Costs of production

To the extent possible, please procure information for the following questions from the manufacturers you procure the subject goods from.

79. Please provide the cost of production for each type of canned peaches, for both export and domestic markets for the **year ended 31 December 2025**. This cost breakdown should include details of the quantity and type of materials used, direct labour costs, and the method used to allocate overheads for each type of canned peaches. This information should be provided in the format of **Appendices 6A and 6B** and should be supported by evidence such as bills of materials/materials specification lists. **Appendix 6C** only needs to be completed if no canned peaches are sold on the domestic market that is equivalent to those products sold to New Zealand.
- Also provide an explanation of the methodology and assumptions used in allocating costs attributed to the production of canned peaches. Show worked examples of how specific costs were calculated and provide evidence of the source information.
80. Explain the elements that make up the costs structure for canned peaches that are sold on the domestic market, exported to New Zealand and to the third country markets.
- If there were no exports to New Zealand over this period consider the cost structure used the last time exports to New Zealand were made.
81. Where the canned peaches sold or produced on the domestic market differ from the canned peaches exported to New Zealand, please give details and evidence of the differences and the effects on the costs of production. Please use a bill of material and costs to make breakdown to illustrate these differences.
82. Does your company receive, either directly or indirectly, any consideration from either central or provincial or local Government (e.g. subsidies, export incentives) for the canned peaches it manufactures and sells, or your company's business as a whole? If so, please provide details of any assistance.
83. Please advise whether the accounting records from which the costs of production were obtained are kept in accordance with your generally accepted domestic accounting practice. If another basis was used please provide details.

SECTION 8 Financial records

To provide a clear picture of your canned peach export business, where appropriate and to the extent possible, please procure information for the following questions from the manufacturers you procure the subject goods from.

84. Please provide copies of your company's Statement of Financial Position and Statement of Financial Performance for the two most recent financial years.
85. Describe the accounting methods used in preparing your company's financial statements including:
- (a) inventory valuation;

- (b) depreciation methods; and
 - (c) whether standard or actual costing methods are used (if standard costing is used please explain how variances are treated).
86. Are the accounting records kept by your company independently audited and maintained in accordance with generally accepted accounting practice of your country? Please explain how generally accepted accounting practices are promulgated in your country, e.g. by statute, by accounting standards issued by a national accounting organisation.

SECTION 9 Likelihood of material injury

The likelihood of substantially increased imports

87. What are your company's plans, intentions and strategy regarding future exports of canned peaches to New Zealand? Please include comments on how your company perceives resumption and/or growth in such exports and your company's estimated manufacturing capacity for export demand over the next 12 months.
88. Please comment on the financial ability of your company and the capability of its distribution system to cope with a substantial increase in your company's manufacture of canned peaches for export to New Zealand.
89. Does your company have any contractual arrangements with any suppliers or importers of canned peaches to New Zealand, including forward orders for canned peaches? If so, please indicate the value and volume of the canned peaches that your company has arranged to sell, and the intended dates or period of importation for the next six months. Please supply this information in the format set out in **Appendix 7**, listing type and quantity ordered, price paid or payable, and anticipated delivery dates.
90. Please describe the total current capacity of your company's facilities to produce canned peaches. Please explain how you calculated this figure.
91. Please describe the total current production capacity of your company's facilities for canned peaches. In your response, please explain the methodology used to calculate this capacity.
92. Is your company planning to increase its capacity to produce canned peaches? If so, please provide details. Please comment on the extent to which any such increase would enable your company to significantly increase exports to New Zealand.
93. What markets, other than New Zealand, are available to absorb any significant increase in exports resulting from the utilisation of spare capacity? To what extent could these markets absorb a significant increase in exports?
94. Please provide details of your company's total production of canned peaches subject to this investigation for the **past three years to 31 December 2025**.

Inventory levels

95. Please provide your company's current inventory level of canned peaches available for export. What percentage of your company's annual export sales does the current level of inventory represent? Does your company intend to increase this inventory level, in the foreseeable future? If so, by what amount and by what date?

96. Does your company know of any factors causing your company or other domestic producers to stockpile canned peaches inventory?

Pricing of canned peaches

97. Please comment on the extent to which your company considers pricing influences demand for different brands of canned peaches and provide details of significant price points (if any).
98. Does your company consider that demand in New Zealand for canned peaches is influenced by factors other than price, such as quality? If so, please comment on what these factors are and their effect in the marketplace.
99. To what extent do the pricing considerations affect your company's decisions regarding exporting to New Zealand. Explain the factors you consider in making these decisions and what informs the choice your company eventually makes if to chooses to export or not.

MBIE/AD/R/2021/002 - Exporter Questionnaire

Company Name:

Notes

1

Please use to provide further clarification on the information provided in the subsequent worksheets. This can be provided in tables named after the corresponding worksheets for instance Table 1 will provide clarification on information provided in Appendix 1.

2

Provide lists of data sources used in compiling the information requested in this workbook. This can be provided in tables named after the corresponding worksheets for instance Table 1A will provide sources of information provided in Appendix 1.

Please ensure that prices exclude any goods and services tax (GST).

Appendix 1: Total sales of preserved peaches
1 January 2025 to 31 December 2025

	Volume of Sales (tonnes)	Net Sales Revenue	Value of preserved peaches	Volume of preserved peaches	Volume of preserved peaches sold to wholesale level
	1	2	3	4	5
Total sales to both domestic and export markets					
Total sales to all export markets					
Total export sales to New Zealand					
Total sales in domestic market					

Notes

- 1 Total volume of all sales to each market listed i
- 2 Total Net Sales Revenue of all sales to each of t
- 3 Total value of preserved peach sales to each m
- 4 Total volume of preserved peach sales to each
- 5 Total volume of preserved peach sales to whole
- 6 Total volume of preserved peach sales to retail
- 7 Total volume of preserved peach sales to buyer

Volume of preserved peaches sold to retail level	Volume of preserved peaches sold to other level
6	7

APPENDIX 2: Total domestic sales of preserved peaches
1 January 2025 to 31 December 2025

Product type	Quantity (kg or units)	Net sales revenue	Value of sales to retailers	Volume of sales to retailers	Value of sales to wholesalers	Volume of sales to wholesalers	Value of other domestic sales (specify)	Volume of other domestic sales (specify)
1	2	3	4	5	6	7	8	9

Notes

- 1 Description of the product type
- 2 Total quantity sold (to all domestic customers) in units shown on the invoice. Specify the u
- 3 Total net invoice value less VAT of sales to all domestic customers.
- 4 Total value of sales to retailers
- 5 Total quantity sold retailers.
- 6 Total value of sales to wholesalers
- 7 Total quantity sold to wholesalers
- 8 Total value of sales to other customers. Please specify the role and level of trade of these c
- 9 Total quantity of sales to other customers

APPENDIX 3: Domestic sales of preserved peaches

1 January 2025 to 31 December 2025

Customer name	Customer ID	Level of trade of domestic customer	Product Type	Product code	Quality	Packaging	Standard/Grade	Medium and cut
1	2	3	4	5	6	7	8	9

Notes

- 1 Names of your customers
- 2 Customer Identifying number
- 3 The level of trade of your customer (e.g. distributor, wholesaler, retailer)
- 4 Description of the product type
- 5 Code used in your records for the identified product type. Provide an expansion of the product type.
- 6 Product quality classification
- 7 Packaging cost*
- 8 Product grading on the basis of the standard used to grade the product. Explain the standard used.
- 9 Medium and cut (ie. Slices in syrup, halves in juice)
- 10 Net weight per unit
- 11 The invoice number stipulated on the invoice.
- 12 The date stipulated on the invoice.
- 13 Delivery terms eg. CIF, C&F, FOB, DDP (in accordance with Incoterms).
- 14 Agreed payment terms; eg. 60 days = 60
- 15 The date on which payment was received.
- 16 Quantity sold in units shown on the invoice.
- 17 The currency used on the invoice.
- 18 The exchange rate used to convert the currency of the sale to the currency used in your accounts.
- 19 Gross invoice value shown on invoice in the currency of sale, excluding taxes.
- 20 The gross invoice value expressed per unit.
- 21 If applicable, the amount of any discount deducted on the invoice on each transaction. If a discount is applied, indicate the percentage.
- 22 The amount of any deferred (i.e. off-invoice) rebates or allowances paid to the importer in the currency of sale.
- 23 Packaging cost*
- 24 Inland transportation costs included in the selling price*.
- 25 Handling, loading & ancillary expenses*.
- 26 Insurance costs*.
- 27 Storage Costs*
- 28 Commissions paid*. If more than one type is paid insert additional columns of data.
- 29 Any other charges, or price reductions, that affect the net invoice value. Insert additional columns of data.
- 30 Any other costs, charges or expenses incurred in relation to the domestic sales (include additional columns of data).

31 The net invoice value less costs and other charges.

* Additional costs (outside those incurred in the normal manufacturing process) relating to

Net weight	Invoice number	Invoice date	Delivery terms or price basis	Payment terms	Date of payment by domestic customer	Quantity (specify unit of measurement)	Currency	Exchange rate
10	11	12	13	14	15	16	17	18

Gross invoice value (Specify currency)	Per Unit Gross Invoice Value	Discounts on invoice	Rebates.	Packing Expenses	Inland transport	Handling, loading and ancillary expenses	Insurance	Storage
19	20	21	22	23	24	25	26	27

Commission	Other charges or price reductions that affect the net invoice value (include additional columns as required)	Any other costs, charges or expenses incurred in relation to the domestic sales (include additional columns as required).	Net invoice value
28	29	30	31

**Appendix 3A: Equivalent type of preserved peaches sold on the domestic market
1 January 2025 to 31 December 2025**

Export Product Type	Product code	Quality	Packaging	Standard/Grade	Medium	Net weight	Cut	Total Sales Volume
1	2	3	4	5	6	7	8	9

Notes:

- 1 Description of the product exported to New Zealand
- 2 Code used in your records for the identified product type. Provide an expansion of the product
- 3 Product quality classification
- 4 Packaging type
- 5 Product grading on the basis of the standard used to grade the product. Explain the standard
- 6 Medium (ie. Syrup, juice, etc.)
- 7 Net weight per unit
- 8 Cut (ie. Halves, slices, diced)
- 9 Total quantity of the product type sold over the period of investigation for dumping
- 10 Total value of the product type sold over the period of investigation for dumping
- 11 Description of the product equivalent to that exported to New Zealand which is sold on the domestic market
- 12 Code used in your records for the model/grade/type identified. Provide an explanation of the code
- 13 Product quality classification
- 14 Packaging type
- 15 Product grading on the basis of the standard used to grade the product. Explain the standard
- 16 Medium (ie. Syrup, juice, etc.)
- 17 Net weight per unit
- 18 Cut (ie. Halves, slices, diced)
- 19 Total quantity of the product type sold over the period of investigation for dumping
- 20 Total value of the product type sold over the period of investigation for dumping

Total Sales Value	Equivalent Domestic Product Type	Product code	Quality	Packaging	Standard/Grade	Medium	Net weight	Cut
10	11	12	13	14	15	16	17	18

Total Sales Volume	Total Sales Volume
19	20

APPENDIX 4: Export sales to New Zealand of preserved peaches
1 January 2025 to 31 December 2025

Customer (NZ importer or trader) name	Customer ID	Level of trade of importer or trader	Product Type	Product code	Quality	Packaging	Standard/ Grade	Medium and cut
1	2	3	4	5	6	7	8	9

- 1 Names of your customers
- 2 Customer Identifying number
- 3 The level of trade of your customer (e.g. distributor, wholesaler, retailer)
- 4 Description of the product types
- 5 Code used in your records for the identified product type. Provide an expansion of the product type.
- 6 Product quality classification
- 7 Packaging
- 8 Product grading on the basis of the standard used to grade the product. Explain the standard used.
- 9 Medium and cut
- 10 Net weight
- 11 The invoice number stipulated on the invoice
- 12 The date stipulated on the invoice
- 13 Delivery terms eg. CIF, C&F, FOB, DDP (in accordance with Incoterms)
- 14 Agreed payment terms; eg. 60 days = 60
- 15 The date on which payment was received
- 16 Quantity sold in units shown on the invoice. Specify the unit of measurement.
- 17 The currency used on the invoice.
- 18 The exchange rate used to convert the currency of the sale to the currency used in your accounts.
- 19 Gross invoice value shown on invoice in the currency of sale, excluding taxes.
- 20 The gross invoice value expressed per unit.
- 21 If applicable, the amount of any discount deducted on the invoice on each transaction to New Zealand.
- 22 The amount of any deferred (i.e. off-invoice) rebates or allowances paid to the New Zealand importer.
- 23 The **actual** amount of ocean freight* incurred on each export shipment listed.
- 24 The amount of marine insurance*. (please specify where liability ends, e.g. FOB).
- 25 Packing expenses* for export to New Zealand.
- 26 Inland transportation costs*. For export sales this is the inland freight from factory to port.
- 27 Storage costs*
- 28 Port handling, loading & ancillary expenses*. For example, terminal handling, export inspection charges.
- 29 Commissions paid*. If more than one type is paid insert additional columns of data. Indicate the type of commission.
- 30 The net invoice value less the identified costs and charges
- 31 Any other charges, or price reductions, that affect the net invoice value. Insert additional columns of data.
- 32 Any other costs, charges or expenses incurred in relation to the domestic sales (include additional columns of data).

* Additional costs (outside those incurred in the normal manufacturing process) relating to

Net weight	Invoice number	Invoice date	Shipping terms or price basis	Payment terms	Date of payment by customer	Quantity	Currency	Exchange rate
10	11	12	13	14	15	16	17	18

Gross invoice value	Per Unit Gross Invoice Value	Discounts	Rebates	Overseas freight	Overseas insurance	Export Packing	Inland transportation costs (please explain whether these are to the port of export)	Storage
19	20	21	22	23	24	25	26	27

Handling, loading and ancillary expenses	Commission	Net invoice value	Any other costs, charges or expenses incurred after ex-factory but before FOB (include additional columns as required).	Any other costs, charges or expenses incurred after FOB (include additional columns as required)
28	29	30	31	32

APPENDIX 5: Sales of preserved peaches to third countries (export markets other than New Zealand)

1 January 2025 to 31 December 2025

Country	Customer (NZ importer or trader) name	Level of trade of importer or trader	Product Type	Product code	Quality	Packaging	Standard/ Grade	Medium and cut
1	2	3	4	5	6	7	8	9

Notes

- 1 Country
- 2 Names of customers
- 3 The level of trade of your customer (e.g. distributor, wholesaler, retailer)
- 4 Description of the product types
- 5 Code used in your records for the identified product type. Provide an expansion of the product type
- 6 Product quality classification
- 7 Packaging
- 8 Product grading on the basis of the standard used to grade the product. Explain the standard used
- 9 Medium and cut
- 10 Net weight
- 11 The invoice number stipulated on the invoice.
- 12 The date stipulated on the invoice.
- 13 Delivery terms eg. CIF, C&F, FOB, DDP (in accordance with Incoterms).
- 14 Agreed payment terms; eg. 60 days = 60
- 15 Quantity (specify unit of measurement)
- 16 The currency used on the invoice.
- 17 The exchange rate used to convert the currency of the sale to the currency used in your accounts
- 18 Gross invoice value shown on invoice in the currency of sale, excluding taxes.

Net weight	Invoice number	Invoice date	Shipping terms or price basis	Payment terms	Quantity	Currency	Exchange rate	Gross invoice value
10	11	12	13	14	15	16	17	18

APPENDIX 6A: Factory cost and profit for domestic sales of canned peaches (per unit) 1 Jan to 31 Dec 20
For the purpose of providing a clear and complete picture of your canned peach export bu.

Product type	Product code	Production quantity	Currency for Costs	Materials costs	Other material cost	Direct labour costs	Overheads (specify)	Manufacturing overheads
1	2	3	4	5	6	7	8	9

Notes

- 1 Description of the product types
- 2 Code used in your records for the identified product type. Provide an expanat
- 3 Total production quantity per product type for the period between 1 July 2020
- 4 Unit of currency for cost data.
- 5 Cost of raw materials used* per unit
- 6 Cost of other raw materials used* per unit (please specify)
- 7 Direct labour costs* per unit
- 8 Overheads per unit (specify)*
- 9 Manufacturing overheads* per unit
- 10 Cost of credit* per unit
- 11 Packaging costs* per unit
- 12 Selling and administration costs* per unit
- 13 Ex-factory cost (total production costs)
- 14 Net profit/loss before tax
- 15 Selling price ex-factory (per unit)
- 16 Provide an explanation of the allocation method used to calculate the produc

*these costs should relate to the production of the goods produced for sale o

Financing costs	Packaging costs	Selling and administration costs	Ex-factory cost (total production costs)	Net profit/loss before tax	Selling price ex-factory (per unit)	<i>Method used to allocate costs and overheads</i>
10	11	12	13	14	15	16

APPENDIX 6B: Factory cost and profit for export sales of canned peaches to New Zealand

For the purpose of providing a clear and complete picture of your canned peach export bu

Product type	Product code	Production quantity	Currency for Costs	Materials costs	Other material cost	Direct labour costs	Overheads (specify)	Manufacturing overheads
1	2	3	4	5	6	7	8	9

Notes

- 1 Description of the product types
- 2 Code used in your records for the identified product type. Provide
- 3 Total production quantity per product type for the period between
- 4 Unit of currency for cost data.
- 5 Cost of raw materials used* per unit
- 6 Cost of other raw materials used* per unit (please specify)
- 7 Direct labour costs* per unit
- 8 Overheads per unit (specify)*
- 9 Manufacturing overheads* per unit
- 10 Cost of credit* per unit
- 11 Packaging costs* per unit
- 12 Selling and administration costs* per unit
- 13 Ex-factory cost (total production costs)
- 14 Net profit/loss before tax
- 15 Selling price ex-factory (per unit)
- 16 Provide an explanation of the allocation method used to calcula

*these costs should relate to the production of the goods produce

Financing costs	Packaging costs	Selling and administration costs	Ex-factory cost (total production costs)	Net profit/loss before tax	Selling price ex-factory (per unit)	Method used to allocate costs and overheads
10	11	12	13	14	15	16

Appendix 6C: Factory cost and profit for sales of preserved peaches to third countries (i.e. countries other than the EU)
For the purpose of providing a clear and complete picture of your canned peach export business, please,

Product type	Product code	Production quantity	Currency for Costs	Materials costs	Other material cost	Direct labour costs	Overheads (specify)	Manufacturing overheads
1	2	3	4	5	6	7	8	9

Notes

- 1 Description of the product types
- 2 Code used in your records for the identified product type. Provide an explanation
- 3 Total production quantity per product type for the period between 01 January and 31 December
- 4 Unit of currency for cost data.
- 5 Cost of raw materials used* per unit
- 6 Cost of other raw materials used* per unit (please specify)
- 7 Direct labour costs* per unit
- 8 Overheads per unit (specify)*
- 9 Manufacturing overheads* per unit
- 10 Cost of credit* per unit
- 11 Packaging costs* per unit
- 12 Selling and administration costs* per unit
- 13 Ex-factory cost (total production costs)
- 14 Net profit/loss before tax
- 15 Selling price ex-factory (per unit)
- 16 Provide an explanation of the allocation method used to calculate the production costs

*these costs should relate to the production of the goods produced for export

Financing costs	Packaging costs	Selling and administration costs	Ex-factory cost (total production costs)	Net profit/loss before tax	Selling price ex-factory (per unit)	Method used to allocate costs and overheads
10	11	12	13	14	15	16

APPENDIX 7: Forward orders for exports to New Zealand of preserved peaches

Date of order	Expected date of export	Expected date of import	Name of New Zealand importer	Quantity Ordered	Product type	Product code	Gross value	Currency
1	2	3	4	5	6	7	8	9

Notes

- 1 Date of order confirmation
- 2 Expected date of shipping to New Zealand
- 3 Expected date when the shipment will arrive in New Zealand
- 4 Name of customer.
- 5 Quantity ordered
- 6 Description of the product type
- 7 Code used in your records for the identified product type. Provide an explanation of the product type.
- 8 Value of the goods as reflected on the invoice
- 9 The currency used on the invoice.

MBIE/AD/R/2025/001- Foreign Manufacturer Questionnaire

Company Name:

Notes

- 1 Please use to provide further clarification on the information provided in the subsequent worksheets.*
- 2 Provide lists of data sources used in compiling the information requested in this workbook. This can*
- 3 Please ensure that prices exclude any goods and services tax (GST).*

**Appendix 1: Total sales of canned peaches
1 January 2025 to 31 December 2025**

	Volume of Sales (tonnes)	Net Sales Revenue	Value of canned peaches	Volume of canned peaches	Volume of canned peaches sold to wholesale level
	1	2	3	4	5
Total sales to both domestic and export markets					
Total sales to all export markets					
Total export sales to New Zealand					
Total sales in domestic market					

Notes

- 1 Total volume of all sales to each market listed i
- 2 Total net sales revenue of all sales to each of th
- 3 Total value of canned peach sales to each mark
- 4 Total volume of canned peach sales to each ma
- 5 Total volume of canned peach sales to wholesa
- 6 Total volume of canned peach sales to retailers
- 7 Total volume of canned peach sales to buyers a

Specify the currency and units of measurement

Volume of canned peaches sold to retail level	Volume of canned peaches sold to food service
6	7

APPENDIX 2: Total Domestic sales of canned peaches

1 January 2025 to 31 December 2025

Product type	Quantity (kg or units)	Net sales revenue	Value of sales to retailers	Volume of sales to retailers	Value of sales to wholesalers	Volume of sales to wholesalers	Value of other domestic sales (specify)
1	2	3	4	5	6	7	8

Notes

- 1 Description of the product type
- 2 Total quantity sold (to all domestic customers) in units shown on the invoice. Specify the unit
- 3 Total net invoice value less VAT of sales to all domestic customers.
- 4 Total value of sales to retailers
- 5 Total quantity sold retailers.
- 6 Total value of sales to wholesalers
- 7 Total quantity sold wholesalers
- 8 Total value of sales to other customers. Please specify the role and level of trade of these other customers.
- 9 Total volume of sales to other customers.

**Volume of
other
domestic
sales
(specify)**

9

APPENDIX 3: Domestic sales of canned peaches

1 January 2025 to 31 December 2025

Customer name	Customer ID	Level of trade of domestic customer	Product Type	Product code	Quality	Packaging	Standard/Grade	Medium and cut
1	2	3	4	5	6	7	8	9

Notes

- 1 Names of your customers.
- 2 Customer Identifying number
- 3 The level of trade of your customer (e.g. distributor, wholesaler, retailer)
- 4 Description of the product type
- 5 Code used in your records for the identified product type. Provide an expansion of the product code
- 6 Product quality classification
- 7 Packaging cost*
- 8 Product grading on the basis of the standard used to grade the product. Explain the standard used
- 9 Medium and cut (ie. Slices in syrup, halves in juice)
- 10 Net weight per unit
- 11 The invoice number stipulated on the invoice.
- 12 The date stipulated on the invoice.
- 13 Delivery terms eg. CIF, C&F, FOB, DDP (in accordance with Incoterms).
- 14 Agreed payment terms; eg. 60 days = 60
- 15 The date on which payment was received.
- 16 Quantity sold in units shown on the invoice.
- 17 The currency used on the invoice.
- 18 The exchange rate used to convert the currency of the sale to the currency used in your accounts
- 19 Gross invoice value shown on invoice in the currency of sale, excluding taxes.
- 20 The gross invoice value expressed per unit.
- 21 If applicable, the amount of any discount deducted on the invoice on each transaction. If a discount is given, state the amount of discount
- 22 The amount of any deferred (i.e. off-invoice) rebates or allowances paid to the importer in the current period
- 23 Packaging cost*
- 24 Inland transportation costs included in the selling price*.
- 25 Handling, loading & ancillary expenses*.
- 26 Insurance costs*.
- 27 Storage Costs*
- 28 Commissions paid*. If more than one type is paid insert additional columns of data.
- 29 Any other charges, or price reductions, that affect the net invoice value. Insert additional columns of data
- 30 Any other costs, charges or expenses incurred in relation to the domestic sales (include additional columns of data)
- 31 The net invoice value less costs and other charges.

* Additional costs (outside those incurred in the normal manufacturing process) relating to

Net weight	Invoice number	Invoice date	Delivery terms or price basis	Payment terms	Date of payment by domestic customer	Quantity (specify unit of measurement)	Currency	Exchange rate
10	11	12	13	14	15	16	17	18

Gross invoice value (Specify currency)	Per Unit Gross Invoice Value	Discounts on invoice	Rebates.	Packing Expenses	Inland transport	Handling, loading and ancillary expenses	Insurance	Storage
19	20	21	22	23	24	25	26	27

Commission	charges or price reductions that affect the net invoice value (include additional columns as required)	charges or expenses incurred in relation to the domestic sales (include additional columns as required).	Net invoice value
28	29	30	31

**Appendix 3A: Equivalent type of canned peaches sold on the domestic market
1 January 2025 to 31 December 2025**

Export Product Type	Product code	Quality	Packaging	Standard/ Grade	Medium	Net weight	Cut	Total Sales Volume
1	2	3	4	5	6	7	8	9

Notes:

- 1 Description of the product exported to New Zealand or exported to a third country
- 2 Code used in your records for the identified product type. Provide an explanation of the product
- 3 Product quality classification
- 4 Packaging type
- 5 Product grading on the basis of the standard used to grade the product. Explain the standard
- 6 Medium (ie. Syrup, juice, etc.)
- 7 Net weight per unit
- 8 Cut (ie. Halves, slices, diced)
- 9 Total quantity of the product type sold over the period of investigation for dumping
- 10 Total value of the product type sold over the period of investigation for dumping
- 11 Description of the product equivalent to that exported to New Zealand which is sold on the domestic market
- 12 Code used in your records for the model/grade/type identified. Provide an explanation of the product
- 13 Product quality classification
- 14 Packaging type
- 15 Product grading on the basis of the standard used to grade the product. Explain the standard
- 16 Medium (ie. Syrup, juice, etc.)
- 17 Net weight per unit
- 18 Cut (ie. Halves, slices, diced)
- 19 Total quantity of the product type sold over the period of investigation for dumping
- 20 Total value of the product type sold over the period of investigation for dumping

Total Sales Value	Equivalent Domestic Product Type	Product code	Quality	Packaging	Standard/Grade	Medium	Net weight	Cut
10	11	12	13	14	15	16	17	18

Total Sales Volume	Total Sales Volume
19	20

**APPENDIX 4: Export sales of canned peaches to New Zealand or an alternative market
1 January 2025 to 31 December 2025**

Customer (NZ importer or trader) name	Customer ID	Level of trade of importer or trader	Product Type	Product code	Quality	Packaging	Standard/ Grade	Medium and cut
1	2	3	4	5	6	7	8	9

- 1 Names of your customers.
- 2 Customer Identifying number
- 3 The level of trade of your customer (e.g. distributor, wholesaler, retailer)
- 4 Description of the product types
- 5 Code used in your records for the identified product type. Provide an expansion of the product type.
- 6 Product quality classification
- 7 Packaging
- 8 Product grading on the basis of the standard used to grade the product. Explain the standard used.
- 9 Medium and cut
- 10 Net weight
- 11 The invoice number stipulated on the invoice.
- 12 The date stipulated on the invoice.
- 13 Delivery terms eg. CIF, C&F, FOB, DDP (in accordance with Incoterms).
- 14 Agreed payment terms; eg. 60 days = 60
- 15 The date on which payment was received
- 16 Quantity sold in units shown on the invoice. Specify the unit of measurement.
- 17 The currency used on the invoice.
- 18 The exchange rate used to convert the currency of the sale to the currency used in your accounts.
- 19 Gross invoice value shown on invoice in the currency of sale, excluding taxes.
- 20 The gross invoice value expressed per unit.
- 21 If applicable, the amount of any discount deducted on the invoice on each transaction to net value.
- 22 The amount of any deferred (i.e. off-invoice) rebates or allowances paid to the New Zealand importer.
- 23 The **actual** amount of ocean freight* incurred on each export shipment listed.
- 24 The amount of marine insurance*. (please specify where liability ends, e.g. FOB).
- 25 Packing expenses* for export to New Zealand.
- 26 Inland transportation costs*. For export sales this is the inland freight from factory to port.
- 27 Storage costs*
- 28 Port handling, loading & ancillary expenses*. For example, terminal handling, export inspection charges.
- 29 Commissions paid*. If more than one type is paid insert additional columns of data. Indicate the type of commission.
- 30 The net invoice value less the identified costs and charges
- 31 Any other charges, or price reductions, that affect the net invoice value. Insert additional columns of data.
- 32 Any other costs, charges or expenses incurred in relation to the domestic sales (include additional columns of data).

* Additional costs (outside those incurred in the normal manufacturing process) relating to

Net weight	Invoice number	Invoice date	Shipping terms or price basis	Payment terms	Date of payment by customer	Quantity	Currency	Exchange rate
10	11	12	13	14	15	16	17	18

Gross invoice value	Per Unit Gross Invoice Value	Discounts	Rebates	Overseas freight	Overseas insurance	Export Packing	Inland transportation costs (please explain whether these are to the port of export)	Storage
19	20	21	22	23	24	25	26	27

Handling, loading and ancillary expenses	Commissio n	Net invoice value	after ex- factory but before FOB (include additional columns as required).	charges or expenses incurred after FOB (include additional columns as required)
28	29	30	31	32

APPENDIX 5: Sales of canned peaches to third countries (export markets other than New Zealand)

Note: Appendix 5 only needs to be completed if no canned peaches are sold on the domestic market that

1 January 2025 to 31 December 2025

Country	Customer (NZ importer or trader) name	Level of trade of importer or trader	Product Type	Product code	Quality	Packaging	Standard/ Grade	Medium and cut
1	2	3	4	5	6	7	8	9

Notes

- 1 Country
- 2 Names of customers.
- 3 The level of trade of your customer (e.g. distributor, wholesaler, retailer)
- 4 Description of the product types
- 5 Code used in your records for the identified product type. Provide an expansion of the product type.
- 6 Product quality classification
- 7 Packaging
- 8 Product grading on the basis of the standard used to grade the product. Explain the standard used.
- 9 Medium and cut
- 10 Net weight
- 11 The invoice number stipulated on the invoice.
- 12 The date stipulated on the invoice.
- 13 Delivery terms eg. CIF, C&F, FOB, DDP (in accordance with Incoterms).
- 14 Agreed payment terms; eg. 60 days = 60
- 15 Quantity (specify unit of measurement)
- 16 The currency used on the invoice.
- 17 The exchange rate used to convert the currency of the sale to the currency used in your accounts.
- 18 Gross invoice value shown on invoice in the currency of sale, excluding taxes.

Net weight	Invoice number	Invoice date	Shipping terms or price basis	Payment terms	Quantity	Currency	Exchange rate	Gross invoice value
10	11	12	13	14	15	16	17	18

APPENDIX 6A: Factory cost and profit for domestic sales of canned peaches (per unit) 1 Jan to 31 Dec 2

Product type	Product code	Production quantity	Currency for Costs	Materials costs	Other material cost	Direct labour costs	Overheads (specify)
1	2	3	4	5	6	7	8

Notes

- 1 Description of the product types
- 2 Code used in your records for the identified product type. Provide
- 3 Total production quantity per product type for the period between
- 4 Unit of currency for cost data.
- 5 Cost of raw materials used* per unit
- 6 Cost of other raw materials used* per unit (please specify)
- 7 Direct labour costs* per unit
- 8 Overheads per unit (specify)*
- 9 Manufacturing overheads* per unit
- 10 Cost of credit* per unit
- 11 Packaging costs* per unit
- 12 Selling and administration costs* per unit
- 13 Ex-factory cost (total production costs)
- 14 Net profit/loss before tax
- 15 Selling price ex-factory (per unit)
- 16 Provide an explanation of the allocation method used to calculate

*these costs should relate to the production of the goods produced

Manufacturing overheads	Financing costs	Packaging costs	Selling and administration costs	Ex-factory cost (total production costs)	Net profit/loss before tax	Selling price ex-factory (per unit)
9	10	11	12	13	14	15

***Method
used to
allocate
costs and
overheads***

16

APPENDIX 6B: Factory cost and profit for export sales of canned peaches to New Zealand (per unit) year ended :

Product type	Product code	Production quantity	Currency for Costs	Materials costs	Other material cost	Direct labour costs	Overheads (specify)	Manufacturing overheads
1	2	3	4	5	6	7	8	9

Notes

- 1 Description of the product types
- 2 Code used in your records for the identified product type. Provide an expansion of
- 3 Total production quantity per product type for the period between 1 July 2020 and
- 4 Unit of currency for cost data.
- 5 Cost of raw materials used* per unit
- 6 Cost of other raw materials used* per unit (please specify)
- 7 Direct labour costs* per unit
- 8 Overheads per unit (specify)*
- 9 Manufacturing overheads* per unit
- 10 Cost of credit* per unit
- 11 Packaging costs* per unit
- 12 Selling and administration costs* per unit
- 13 Ex-factory cost (total production costs)
- 14 Net profit/loss before tax
- 15 Selling price ex-factory (per unit)
- 16 Provide an explanation of the allocation method used to calculate the production

*these costs should relate to the production of the goods produced for export to Ni

Financing costs	Packaging costs	Selling and administration costs	Ex-factory cost (total production costs)	Net profit/loss before tax	Selling price ex-factory (per unit)	<i>Method used to allocate costs and overheads</i>
10	11	12	13	14	15	16

Appendix 6C: Factory cost and profit for sales of canned peaches to third countries (i.e. countries other than the United Kingdom)

Note: Appendix 6C only needs to be completed if no canned peaches are sold on the domestic market

Product type	Product code	Production quantity	Currency for Costs	Materials costs	Other material cost	Direct labour costs	Overheads (specify)
1	2	3	4	5	6	7	8

Notes

- 1 Description of the product types
- 2 Code used in your records for the identified product type. Provide a code for each product type.
- 3 Total production quantity per product type for the period between 1 January and 31 December.
- 4 Unit of currency for cost data.
- 5 Cost of raw materials used* per unit
- 6 Cost of other raw materials used* per unit (please specify)
- 7 Direct labour costs* per unit
- 8 Overheads per unit (specify)*
- 9 Manufacturing overheads* per unit
- 10 Cost of credit* per unit
- 11 Packaging costs* per unit
- 12 Selling and administration costs* per unit
- 13 Ex-factory cost (total production costs)
- 14 Net profit/loss before tax
- 15 Selling price ex-factory (per unit)
- 16 Provide an explanation of the allocation method used to calculate the overheads per unit.

*these costs should relate to the production of the goods produced

Manufacturing overheads	Financing costs	Packaging costs	Selling and administration costs	Ex-factory cost (total production costs)	Net profit/loss before tax	Selling price ex-factory (per unit)	<i>Method used to allocate costs and overheads</i>
9	10	11	12	13	14	15	16

APPENDIX 7: Forward orders for exports to New Zealand of canned peaches

Date of order	Expected date of export	Expected date of import	Name of New Zealand importer	Quantity Ordered	Product type	Product code	Value	Currency
1	2	3	4	5	6	7	8	9

Notes

- 1 Date of order confirmation
- 2 Expected date of shipping to New Zealand
- 3 Expected date when the shipment will arrive in New Zealand
- 4 Name of customer
- 5 Quantity ordered
- 6 Description of the product type
- 7 Code used in your records for the identified product type. Provide an expansion of the product type.
- 8 Value of the goods as reflected on the invoice
- 9 The currency used on the invoice.



MBIE/AD/R/2026/001
DUMPING REVIEW
FOREIGN MANUFACTURER
QUESTIONNAIRE

Canned Peaches from Greece

Review period: 1 January 2025 to 31 December 2025

Response due: 20 May 2026

Return completed questionnaire to:

TradeRemedies@mbie.govt.nz

Trade Remedies

New Zealand Ministry of Business, Innovation and Employment

New Zealand

April 2026

Background Information

The Ministry of Business, Innovation and Employment (**MBIE**) has initiated a full review of the anti-dumping duties that currently apply to imports of canned peaches from Greece. The New Zealand industry producing like goods, Heinz Wattie's Limited (**HWL**), provided evidence of a likelihood of recurrence of dumping and injury which was sufficient to warrant the initiation of a review.

The application lodged by HWL can be found at [Trade remedy investigations | Ministry of Business, Innovation & Employment](#).

The attached questionnaire is designed to assist your company to provide the necessary information to help us determine whether there is continued need for the imposition of this duty. Your assistance in providing information is important in establishing the facts relating to this review.

It is in your best interest to complete the questionnaire, because in the absence of a response the New Zealand Act provides for decisions to be made on the best information available, which may be that supplied by the New Zealand industry.

The Trade Remedies team of MBIE is responsible for administering New Zealand's anti-dumping legislation, the Trade (Anti-dumping and Countervailing Duties) Act 1988 (**Act**). The Act provides a mechanism for maintaining fair levels of import competition for New Zealand producers when the dumping of imported goods causes material injury or threatens to cause material injury to an established New Zealand industry, or the establishment of a New Zealand industry is being materially retarded by the dumping. The Act reflects New Zealand's obligations under the World Trade Organisation Agreement on the implementation of Article VI of GATT 1994 (the AD Agreement).

The last full review and reassessment of the anti-dumping duties imposed on Greek canned peaches was completed in 2020. As a result of the reassessment, an *ad valorem* anti-dumping duty of 34% was set for all canned peaches from Greece. The current duty was due to expire on 28 April 2026, unless subject to a review.

A review was started on 28 April 2026.

Goods subject to the investigation

The goods subject to investigation are:

Peaches (halves, slices or pieces) packed in retail size cans.

Country of origin

The country of origin of the subject goods is Greece.

Documentation provided

Please provide evidence for your responses to this questionnaire, such as copies of invoices to support prices paid or charged and bills of material to support costs of production. Copies of original documents are satisfactory for questionnaire responses, but original source material, for all

documents submitted or relied upon in preparing your submission, should be available at the time of any verification by MBIE.

Verification of information provided

Verification Visits

Verification remains an important part of MBIE's approach to satisfying itself of the relevance, accuracy and completeness of information provided by interested parties and on which its findings are based. Article 6.7 and Annex I of the AD Agreement provide for investigating authorities to carry out investigations in the territory of other Members in order to verify information provided or to obtain further details. Onsite verification is normally carried out, but MBIE may use other methods such as desktop verification, remote verification by videoconferencing, additional requests for information and cross-checking with other available information to satisfy itself of the accuracy of information. MBIE has an obligation under the AD Agreement to inform firms and the exporting country's authorities of its intention to carry out on-the-spot verification visits.

Provision of Information

The current situation emphasises the importance of interested parties providing accurate information that is sufficiently detailed and easily checked against company systems and documentation.

To be able to verify your response and link it to your accounting and management records, please submit all relevant Excel worksheets and other extracts from your company's information and accounting systems along with a detailed explanation of how the worksheets were compiled and how to reconcile the figures and data in the worksheets with the figures and data submitted in the questionnaire and appendices.

Please submit Excel spreadsheets in their workable form, complete with formulae and explanatory comments.

Note that MBIE will ensure that all confidential information is securely handled and stored in accordance with strict security guidelines.

Currency

Please show all amounts in the currency originally denominated. Where any currency conversions are made, please indicate the exchange rate used and its source.

Translations

Please supply an English translation of all information that is supplied in any other language. Please note that only information supplied in English will be taken into account in the full review.

Confidential information

MBIE is required to ensure that all interested parties have reasonable opportunity to access all non-confidential information used by MBIE in the full review. Non-confidential information used in the investigation is contained on MBIE's public file for this review. Interested parties and members of the public are able to request copies of any documents which have been placed on the public file.

Any information which is by nature commercially confidential in terms of section 3F(5) of the Act (for example, because its disclosure would be of significant advantage to a competitor, or its disclosure would have a significantly adverse effect on the person supplying the information) or which is provided on a confidential basis by you will **upon good cause being shown** be treated as confidential by MBIE.

For any information that you request be treated as confidential please:

- **Provide a non-confidential version** (or a non-confidential summary of the information, or if you claim that the information is not susceptible to such a summary, a statement of the reasons why a summary is not possible).
- A non-confidential version should reproduce the original but have information considered to be confidential be omitted or summarised.
- Provide justification for the information being treated as confidential.

Redaction of Confidential Information

Section 3F of the Act 1988 outlines the meaning of confidential information.

Where confidential text is redacted we ask that you provide a satisfactory non-confidential summary of the information, or reasons why a summary cannot be provided.

As an example, if a party was to indicate:

“We import [300 metric] tonnes monthly from [Our-Suppliers-Name-Ltd].”

Then a satisfactory non-confidential summary could be:

“We import XXXXXXXXXXXX [volume] monthly from XXXXXXXXXXXX [supplier]”

Please note that section 3F of the Act allows the Chief Executive of MBIE to disregard any information for which a satisfactory non-confidential version (or summary or satisfactory statement of why such a summary cannot be given) is not provided.

Dumping

Dumping occurs when an exporter sells goods to New Zealand at a price less than the price it sells them for in the home market.

The price at which goods are sold in the home market is referred to as the “normal value” of those goods. The “export price” is based on the price which the New Zealand importer pays for the goods.

Goods are dumped if their export price is less than their normal value, once adjustments have been made to ensure that the price comparison is fair. The difference between the export price and the normal value is called the dumping margin.

Dumping is not illegal, and in fact is a common international commercial practice that can be beneficial to both importing and exporting countries. However, where dumping causes or threatens to cause material injury to a New Zealand industry, anti-dumping duties can be imposed.

Anti-dumping duties

The New Zealand Minister of Commerce and Consumer Affairs (the Minister) may continue to impose anti-dumping duties only if stage 1 of a full review finds that continued imposition of the duties is necessary to offset dumping and that material injury to an industry would be likely to continue or recur if the duties were removed (affirmative determination), and a stage 2 public interest investigation finds that it is in the public interest to impose duties on dumped imports. Anti-dumping duties must not exceed the dumping margin and may be less than the margin of dumping if that is sufficient to remove injury to the New Zealand industry.

If stage 1 of the full review finds that the goods are not dumped and have not caused, or threaten to cause material injury to the New Zealand industry producing like goods (negative determination), the Minister will terminate the imposition of the duties.

Review Timetable

Statutory Timeframe	Action
Within 150 days after the start of the stage 1 full review (section 17F(2)).	MBIE must give notified parties written advice of the essential facts and conclusions likely to form the basis for a determination to be made by the Minister at the end of the stage 1 review.
Within 180 days after the start of the stage 1 full review, but not less than 30 days after the written advice is given by MBIE under section 17F(2) (section 17G(1))	<p>The Minister must make a determination on whether continued imposition of the duty is necessary to offset dumping and material injury or threatened material injury to a New Zealand industry would be likely to continue or recur if the duty expired or were otherwise removed.</p> <p>If the determination is affirmative, then the Minister must determine the rate or amount of duty that will form the basis for a stage 2 public interest investigation of whether continuing to impose the duties is in the public interest, and direct MBIE to begin the stage 2 public interest investigation immediately.</p> <p>If the determination is negative, then the Minister must terminate the imposition of the duty under section 17Y(1)..</p>
Within 60 days after the start of the stage 2 public interest investigation (section 17I(1)).	MBIE must give notified parties written advice of the preliminary findings likely to form the basis for a determination to be made by the Minister at the end of the stage 2 public interest investigation.
Within 90 days after the start of the stage 2 public interest investigation, but not less than 30 days after the written	The Minister must determine whether continuing to impose the duty is in the public interest.

advice is given by MBIE under section 17I(1) (section 17J(1))	
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Submission of information

Your response to this questionnaire, including a non-confidential version and any supporting evidence, should be received by MBIE by **20 May 2026**, or earlier if possible. MBIE is working to a statutory deadline for the completion of this full review and it is important that responses from interested parties are received by the due dates given.

Important instructions for preparing your response

- All questions in this foreign manufacturer questionnaire must be completed. If a question is not applicable to your situation, please answer the question with “Not Applicable” and provide an explanation as to why.
- All questions must be answered in English. An English translation must be provided for documents not originally in English.
- Clearly identify all units of measurement (e.g. KG) and currencies (e.g. USD) used. Apply the same measurement consistently throughout your response to the questionnaire and appendices.
- Please provide information in the format and location set out in the attached appendices. Additional categories or columns may be added, for any additional information required to support your submission
- Label all other attachments to your response according to the section of the questionnaire it relates to.
- If you have used formulas to complete spreadsheets, these formulas must be retained and not hard-coded.
- You must retain all worksheets used in answering the questionnaire appendices. Be prepared to provide these worksheets and original data during MBIE’s verification of your data.
- If you cannot present electronic data in the requested format contact Trade Remedies as soon as possible.
- Where possible, electronic data should be emailed. If there are difficulties in attaching data to emails please contact Trade Remedies.

Further Information

If you would like further information on anti-dumping full reviews please see our website at <https://www.mbie.govt.nz/business-and-employment/business/trade-and-tariffs/trade-remedies/> where you will find general information. Alternatively please feel free to contact us (see details below).

CONTACT DETAILS

If you any questions regarding this questionnaire or the full review, please contact the New Zealand trade remedies team using the contact details below:

Ministry of Business, Innovation and
Employment switchboard:

64-4-472 0030

Email: traderemedies@mbie.govt.nz

FOREIGN MANUFACTURER QUESTIONNAIRE

For the purposes of this questionnaire, all references to canned peaches should be understood as referring to canned peaches of the type subject to the full review, as defined above.

Where data is requested to be provided in spreadsheet form, please use the worksheet in the accompanying Questionnaire Spreadsheet corresponding to the relevant Appendix number.

For the purpose of providing a clear and complete picture of your canned peach export business, please, where appropriate and to the extent practicable, procure and provide the information requested in the following questions from the manufacturers from whom you source the subject goods.

To help us distinguish your responses from the questions, please highlight or provide your answers in a colour other than black (for example, red).

SECTION 1 Company information

1. Please nominate a contact person in your company for the purposes of this full review:

Name:

Position in the company:

Telephone:

Email address:

2. If you have appointed a representative for the purposes of this full review, please provide their contact details:

Name:

Address:

Telephone:

Email address:

Note that in nominating a representative, you are granting authority to MBIE to discuss matters relating to the case with the nominated representative, including your company's confidential information.

3. Please provide the location of where the company's financial and production records are held.

4. Please provide the following details relating to your company:

(a) Legal name of the business

(b) Other names your company trades under or brand name your company uses

(c) Postal address

(d) Street address

(e) Factory address(es)

- (f) Company website
5. Please provide a list of all principal shareholders and their shareholding percentages for your company.
 6. Is your company or parent company publicly listed? If so, please identify the stock exchange where it is listed, and principal shareholders.
 7. Is your company part of a group (e.g. parent company with subsidiaries, common ownership, joint ventures)? If so, please provide a diagram showing the complete ownership structure, and a list of all related companies and their functions.
 8. Is your company part of an association or cooperative of canned peach producers? If so, please provide a diagram showing the complete ownership structure, and a list of all related member companies and their functions.
 9. Please provide information of any branches or subsidiaries your company may have. Include any related entities located in other countries.
 10. Please indicate any entities listed in the responses to questions 6 to 8 that your company makes sales to, or purchases from.
 11. What is the overall nature of your company's business? Provide detailed descriptions of all products that your company manufactures and sells, and the market(s) your company sells to.
 12. With respect to your business, please provide names and addresses of the companies which perform the following functions:
 - (a) Produce or manufacture
 - (b) Sell in your domestic market
 - (c) Export to New Zealand
 - (d) Export to countries other than New Zealand
 13. Please provide a description of your company's organisational structure, including a brief description of each group and its functions and internal reporting lines.
 14. Please describe or illustrate your company's distribution channels.
 15. Please provide any brochures, pamphlets, booklets or websites advertising your company's business, or in relation to its canned peach products.
 16. Please describe how your company manages stock/inventory.
 17. Please describe your company's export strategy, both generally and in relation to New Zealand.
 18. Please advise the dates of your company's accounting year.

SECTION 2 Product details

19. Please provide a full product description of the canned peaches product range that your company manufactures.

20. Please provide a description of the manufacturing process followed by your company in producing canned peaches, including any available supporting material such as flow diagrams, photographs, or videos.
21. Please provide information on the types of canned peaches produced by your company that are exported to New Zealand and, if your company exports directly to New Zealand, the names of the New Zealand businesses your company exports to.
22. If your company does not currently produce canned peaches for export to New Zealand, please indicate whether you potentially can supply the New Zealand market or have done so in the past.
 - a) Provide a description of the goods your company have supplied in the past.
 - b) Provide a description of the products your company can supply in the future. Also explain if this impacted by the current duty.
23. If your company does not export directly to New Zealand, please *immediately* provide a list of the customer(s) or agent(s) (the exporters) whom your company sells canned peaches to or through that is exported to New Zealand.
24. Please explain any differences between the canned peaches produced by the New Zealand industry and the canned peaches that your company produces. In your response you may consider the following factors;
 - Physical characteristics, including details of size and dimensions and details of the production methods and technologies utilised to create the product.
 - Function and usage of products including details of any known consumer perceptions and expectations, and end usages.
 - Pricing structures for the product including details of the level of trade at which the product is priced, costs that are built into its pricing structure and how price is set.
 - a) Marketing and distribution channels used, customers (both actual and targeted), branding and advertising.
25. Please give details of any local or international standards that apply to the canned peaches that your company sells, noting specifically those that apply to canned peaches exported to New Zealand and canned peaches sold in your domestic market.
26. Please advise whether or not you consider the New Zealand industry produces like goods to those particular imported goods (if known) and provide reasons for your view.

Your reasons should include comments on:

- Physical characteristics, including details of size and dimensions and details of the production methods and technologies utilised to create the product.
- Function and usage of products including details of any known consumer perceptions and expectations, and end usages.
- Pricing structures for the product including details of the level of trade at which the product is priced, costs that are built into its pricing structure and how price is set.
- Marketing and distribution channels used, customers (both actual and targeted), branding and advertising.

27. Please provide details of any local or international standards that apply to the canned peaches that your company sells, noting specifically those that apply to canned peaches exported to New Zealand and canned peaches sold in your domestic market.

SECTION 3 Total sales

28. Please provide information on your company's total sales volume and net sales revenue from sales of canned peaches for the period **1 January 2025 to 31 December 2025**. This information should be prepared in the format set out in **Appendix 1**.
29. Note that for the purpose of this questionnaire, sales of canned peaches to domestic trading companies/exporters which are then exported to New Zealand should be treated as export sales to New Zealand by your company (rather than as domestic sales).

SECTION 4 Sales to domestic customers

30. Does your company sell canned peaches on your domestic market, namely the market in Greece?
- YES** Please answer the questions below.
- NO** Please go straight to Section 5.
31. Please list the types of canned peaches produced and sold by your company in Greece.
32. Give a detailed explanation of your company's distribution channels to its domestic customers, including:
- (a) the relationship between your company and its domestic customers; and
 - (b) details of any domestic clients or businesses that have corporate affiliations with your company.
33. Provide details of the domestic sales process for your company follows and the roles of any other related entities included in this process. Ensure to provide specific details on the following;
- (a) Marketing and advertising activities
 - (b) Price determination and/or negotiation process
 - (c) Order placement process
 - (d) Order fulfilment process and lead time
 - (e) Delivery terms and process
 - (f) Invoicing process
 - (g) Payment terms and process
34. Provide supporting documents such as order forms, invoices, proof of payments, price lists, delivery, transportations costs, etc.
35. Give a detailed explanation of the terms of trade and selling arrangements offered or negotiated by your company with domestic sales. This should cover:

- (a) ordering and invoicing;
 - (b) terms of agreements or contracts;
 - (c) terms of payments;
 - (d) credit terms; and
 - (e) delivery charges.
36. Please explain whether the domestic prices charged by your company:
- (a) subject to any direct or indirect reimbursement to customers (e.g. sales promotion, advertising, warranty etc.); or
 - (b) influenced by a commercial agreement or relationship; or
 - (c) inclusive of any consideration other than price?
37. Did you provide on-invoice discounts and/or off-invoice rebates to the customer or associate of the customer in relation to the sale of like goods during the period? If yes, provide a description, and explain the terms and conditions that must be met by the customer to obtain the discount.
38. Did you issue any credit or debit notes (directly or indirectly) to the customer or associate of the customer in relation to the sale of like goods during the period? If yes, provide details of the credit/debit notes including the reasons the credit/debit notes were issued.
39. The invoice date will normally be taken to be the date of sale. If you are making a claim that a different date should be taken as the date of sale:
- (a) What date are you claiming as the date of sale?
 - (b) Why does this date best reflect the material terms of sale?
40. Please provide total sales volume and net sales revenue figures for domestic sales of canned peaches at each level of trade (e.g. wholesale, retail) in your domestic market for the period **1 January 2025 to 31 December 2025**. Please provide this information in the format set out in **Appendix 2**.
41. Please provide a spreadsheet listing all individual domestic sales transactions of canned peaches for the period from **1 January 2025 to 31 December 2025** in the format set out in **Appendix 3**.
42. Please also provide a sample of invoices for the sales listed in **Appendix 3** with the key terms annotated and translated into English. The invoices should be for sales at the same level of trade as your New Zealand customers, and as near as possible to the same time as your sales to New Zealand. Please provide the following documentation in relation to the selected invoices and annotate the documents or provide a table linking the details in **Appendix 3** to the source documents:
- (a) Contracts
 - (b) Purchase order and order confirmation
 - (c) Commercial invoice and packing list
 - (d) Proof of payment and accounts receivable ledger

- (e) Documents showing bank charges
 - (f) Delivery invoices
 - (g) Documentation, such as test certificates, identifying product specifications.
43. Did your company incur any additional selling costs, expenses or after sale costs on the domestic market that it did not incur on its export sales to its New Zealand customers over the period **1 January 2025 to 31 December 2025**? If so, what were the expenses and why were they incurred? These may include credit expenses, packaging, delivery costs, direct selling expenses, or technical assistance expenses. Do you consider that such expenses increase the prices at which your company sells canned peaches on your domestic market as compared to the price at which equivalent canned peaches are exported to New Zealand?
44. If the additional expenses detailed in the question above were incurred and affected selling prices, please itemise and provide details of the amount of these expenses incurred by your company over the period from **1 January 2025 to 31 December 2025**. Please also calculate the amount of these costs for each domestic sales transaction as part of the costs detailed in **Appendix 3** under "Additional sales or after sales expenses".
45. Provide a table listing the source of the data for each column in **Appendix 3**.
46. Are your company's domestic sales subject to the payment of any domestic consumption or sales taxes or duties? If so, please provide details.
47. Please provide a description of your domestic market for canned peaches, including details of any regulations affecting trade in, and pricing of, canned peaches.
48. For each type of canned peaches exported to New Zealand, please use **Appendix 3A** to describe the goods exported and the equivalent type of canned peaches sold on the domestic market, including specification details that may be helpful in comparing whether domestic sales and export sales cover the same or similar goods. If the canned peaches sold on the domestic market are not exactly the same as those exported to New Zealand then please note any differences.

SECTION 5 Sales to export customers for the New Zealand market

If your company did not export any canned peaches to New Zealand between 1 January 2025 and 31 December 2025, complete questions in section 6.

49. If your company does not export canned peaches directly to New Zealand, please immediately provide a list of the customer(s) (exporters) to whom your company sells canned peaches from Greece that are later exported to New Zealand
50. Please provide details of your company's distribution channels to its New Zealand customers including:
- (a) the relationship between your company and its New Zealand customers; and
 - (b) details of any clients or businesses in New Zealand that have corporate affiliations with your company.

51. Provide a detailed description of the export sales process for your company and the roles of any other related entities included in process. Include information on the activities listed below.
- (a) Marketing and advertising activities
 - (b) Price determination and/or negotiation process
 - (c) Order placement process
 - (d) Order fulfilment process and lead time
 - (e) Delivery terms and process
 - (f) Invoicing process
 - (g) Payment terms and process
52. In what currency are your customers invoiced for goods exported to New Zealand? If invoicing is not undertaken in your local currency, please identify the currency used and provide the following information.
- (a) Please indicate whether customer payments are received into a foreign-currency-denominated account. Where applicable, please provide details.
 - (b) Please indicate whether your company uses forward contracts to lock in foreign exchange rates relating to export sales. Where applicable, please provide details.
 - (c) Please describe how exchange rates are determined and applied within your accounting system, including the frequency of updates.?
53. Provide supporting documents such as order forms, invoices, proof of payments, price lists, delivery, transportations costs, etc.
54. Give a detailed explanation of the terms of trade and selling arrangements offered or negotiated by your company with its export customers. This should cover:
- (a) ordering and invoicing;
 - (b) terms of agreements or contracts;
 - (c) terms of payments;
 - (d) credit terms; and
 - (e) delivery charges.
55. Are the prices of canned peaches that your company exports to New Zealand:
- (a) subject to any direct or indirect reimbursement to your company's customers (e.g. sales promotion, advertising, warranty etc.); or
 - (b) influenced by a commercial agreement or relationship; or
 - (c) inclusive of any consideration other than price?
56. Did you provide on-invoice discounts and/or off-invoice rebates to the customer or associate of the customer in relation to the sale of like goods during the period? If yes, provide a

description, and explain the terms and conditions that must be met by the importer to obtain the discount.

57. Did you issue any credit or debit notes (directly or indirectly) to the customer or associate of the customer in relation to the sale of like goods during the period? If yes, provide details of the credit/debit notes including the reasons the credit/debit notes were issued.
58. The invoice date will normally be taken to be the date of sale. If you are making a claim that a different date should be taken as the date of sale:
- (a) What date are you claiming as the date of sale?
 - (b) Why does this date best reflect the material terms of sale?
59. Please prepare a spreadsheet listing all individual shipments of canned peaches exported to New Zealand by your company in the period **1 January 2025 to 31 December 2025** in the format set out in **Appendix 4**. Please include shipments which may have been exported prior to **1 January 2025** but which would have only entered New Zealand on or after that date.
60. Please provide the following documentation in relation to your export shipments to New Zealand and annotate the documents or provide a table linking the details in **Appendix 4** to these source documents:
- (c) Contracts
 - (d) Purchase order and order confirmation
 - (e) Commercial invoices and packing list
 - (f) Proof of payment and accounts receivable ledger
 - (g) Documents showing bank charges
 - (h) Delivery invoices
 - (i) Documentation, such as test certificates, identifying product specifications.
61. Provide a table listing the source of the data for each column in **Appendix 4**.
62. Please state on what basis your company distinguishes between any different levels of trade for export sales of canned peaches to New Zealand e.g., quantity, price.

SECTION 6 Sales to third market

This section (including Appendix 5 and Appendix 6C) only needs to be completed if no canned peaches are sold by you on the domestic market that are equivalent to those products sold to New Zealand.

63. Please prepare a spreadsheet listing all individual shipments of canned peaches exported to all your export markets other than New Zealand (for those other countries similar to New Zealand in terms of volume of exports and level of trade) over the period **1 January 2024 to 31 December 2024**. Present this information according to the format set out in **Appendix 5**. Please attach a copy of your invoice for each shipment.

Complete the following questions in respect of a single export market you consider similar to New Zealand. Where relevant complete appendix 4 in respect of your chosen proxy market – third country.

64. Name the proxy market (third country) and explain why you consider it to be similar to the New Zealand market.
65. Please provide a list of the customer(s) (exporters) to whom your company sells canned peaches from Greece that are later exported to a third country.
66. Please provide details of your company's distribution channels to its third country customers including:
 - (a) the relationship between your company and its third country customers; and
 - (b) details of any clients or businesses in the third country that have corporate affiliations with your company.
67. Provide a detailed description of the export sales process for your company and the roles of any other related entities included in process. Include information on the activities listed below.
 - (a) Marketing and advertising activities
 - (b) Price determination and/or negotiation process
 - (c) Order placement process
 - (d) Order fulfilment process and lead time
 - (e) Delivery terms and process
 - (f) Invoicing process
 - (g) Payment terms and process
68. In what currency are your customers invoiced for goods exported to this third country? If invoicing is not undertaken in your local currency, please identify the currency used and provide the following information.
 - (a) Please indicate whether customer payments are received into a foreign-currency-denominated account. Where applicable, please provide details.
 - (b) Please indicate whether your company uses forward contracts to lock in foreign exchange rates relating to export sales. Where applicable, please provide details.
 - (c) Please describe how exchange rates are determined and applied within your accounting system, including the frequency of updates.?
69. Provide supporting documents such as order forms, invoices, proof of payments, price lists, delivery, transportations costs, etc.
70. Give a detailed explanation of the terms of trade and selling arrangements offered or negotiated by your company with its export customers. This should cover:
 - (a) ordering and invoicing.
 - (b) terms of agreements or contracts.

- (c) terms of payments.
 - (d) credit terms.
 - (e) delivery charges.
71. Are the prices of canned peaches that your company exports to the third country:
- (a) subject to any direct or indirect reimbursement to your company's customers (e.g. sales promotion, advertising, warranty etc.); or
 - (b) influenced by a commercial agreement or relationship; or
 - (c) inclusive of any consideration other than price?
72. Did you provide on-invoice discounts and/or off-invoice rebates to the customer or associate of the customer in relation to the sale of like goods during the period? If yes, provide a description, and explain the terms and conditions that must be met by the importer to obtain the discount.
73. Did you issue any credit or debit notes (directly or indirectly) to the customer or associate of the customer in relation to the sale of like goods during the period? If yes, provide details of the credit/debit notes including the reasons the credit/debit notes were issued.
74. The invoice date will normally be taken to be the date of sale. If you are making a claim that a different date should be taken as the date of sale:
- (a) What date are you claiming as the date of sale?
 - (b) Why does this date best reflect the material terms of sale?
75. Please prepare a spreadsheet listing all individual shipments of canned peaches exported to New Zealand by your company in the period **1 January 2025 to 31 December 2025** in the format set out in **Appendix 4**. Please include shipments which may have been exported prior to **1 January 2025** but which would have only entered the third country on or after that date.
76. Please provide the following documentation in relation to your export shipments to the third country and annotate the documents or provide a table linking the details in **Appendix 4** to these source documents:
- (a) Contracts
 - (b) Purchase order and order confirmation
 - (c) Commercial invoices and packing list
 - (d) Proof of payment and accounts receivable ledger
 - (e) Documents showing bank charges
 - (f) Delivery invoices
 - (g) Documentation, such as test certificates, identifying product specifications.
77. Provide a table listing the source of the data for each column in **Appendix 4**.
78. Please state on what basis your company distinguishes between any different levels of trade for export sales of canned peaches to the third country e.g., quantity, price.

SECTION 7 **Costs of production**

79. Please provide the cost of production for each type of canned peaches, for both export and domestic markets for the **year ended 31 December 2025**. This cost breakdown should include details of the quantity and type of materials used, direct labour costs, and the method used to allocate overheads for each type of canned peaches. This information should be provided in the format of **Appendices 6A and 6B** and should be supported by evidence such as bills of materials/materials specification lists. **Appendix 6C** only needs to be completed if no canned peaches are sold on the domestic market that is equivalent to those products sold to New Zealand.
- a) Also provide an explanation of the methodology and assumptions used in allocating costs attributed to the production of canned peaches. Show worked examples of how specific costs were calculated and provide evidence of the source information.
80. Explain the elements that make up the costs structure for canned peaches that are sold on the domestic market, exported to New Zealand and to the third country markets.
- a) If there were no exports to New Zealand over this period consider the cost structure used the last time exports to New Zealand were made.
81. Where the canned peaches sold or produced on the domestic market differ from the canned peaches exported to New Zealand, please give details and evidence of the differences and the effects on the costs of production. Please use a bill of material and costs to make breakdown to illustrate these differences.
82. Does your company receive, either directly or indirectly, any consideration from either central or provincial or local Government (e.g. subsidies, export incentives) for the canned peaches it manufactures and sells, or your company's business as a whole? If so, please provide details of any assistance.
83. Please advise whether the accounting records from which the costs of production were obtained are kept in accordance with your generally accepted domestic accounting practice. If another basis was used please provide details.

SECTION 8 **Financial records**

To provide a clear picture of your canned peach export business, where appropriate and to the extent possible, please procure information for the following questions from the manufacturers you procure the subject goods from.

84. Please provide copies of your company's Statement of Financial Position and Statement of Financial Performance for the two most recent financial years.
85. Describe the accounting methods used in preparing your company's financial statements including:
- (a) inventory valuation;
- (b) depreciation methods; and

- (c) whether standard or actual costing methods are used (if standard costing is used please explain how variances are treated).
86. Are the accounting records kept by your company independently audited and maintained in accordance with generally accepted accounting practice of your country? Please explain how generally accepted accounting practices are promulgated in your country, e.g. by statute, by accounting standards issued by a national accounting organisation.

SECTION 9 Likelihood of material injury

The likelihood of substantially increased imports

87. What are your company's plans, intentions and strategy regarding future exports of canned peaches to New Zealand? Please include comments on how your company perceives resumption and/or growth in such exports and your company's estimated manufacturing capacity for export demand over the next 12 months.
88. Please comment on the financial ability of your company and the capability of its distribution system to cope with a substantial increase in your company's manufacture of canned peaches for export to New Zealand.
89. Does your company have any contractual arrangements with any suppliers or importers of canned peaches to New Zealand, including forward orders for canned peaches? If so, please indicate the value and volume of the canned peaches that your company has arranged to sell, and the intended dates or period of importation for the next six months. Please supply this information in the format set out in **Appendix 7**, listing type and quantity ordered, price paid or payable, and anticipated delivery dates.
90. Please describe the total current capacity of your company's facilities to produce canned peaches. Please explain how you calculated this figure.
91. Please describe the total current production capacity of your company's facilities for canned peaches. In your response, please explain the methodology used to calculate this capacity.
92. Is your company planning to increase its capacity to produce canned peaches? If so, please provide details. Please comment on the extent to which any such increase would enable your company to significantly increase exports to New Zealand.
93. What markets, other than New Zealand, are available to absorb any significant increase in exports resulting from the utilisation of spare capacity? To what extent could these markets absorb a significant increase in exports?
94. Please provide details of your company's total production of canned peaches subject to this investigation for the **past three years to 31 December 2025**.

Inventory levels

95. Please provide your company's current inventory level of canned peaches available for export. What percentage of your company's annual export sales does the current level of inventory represent? Does your company intend to increase this inventory level, in the foreseeable future? If so, by what amount and by what date?

96. Does your company know of any factors causing your company or other domestic producers to stockpile canned peaches inventory?

Pricing of canned peaches

97. Please comment on the extent to which your company considers pricing influences demand for different brands of canned peaches and provide details of significant price points (if any).
98. Does your company consider that demand in New Zealand for canned peaches is influenced by factors other than price, such as quality? If so, please comment on what these factors are and their effect in the marketplace.
99. To what extent do the pricing considerations affect your company's decisions regarding exporting to New Zealand. Explain the factors you consider in making these decisions and what informs the choice your company eventually makes if to chooses to export or not.