



Outlook

FW: Identification of commercial partners, representatives, and distributors within the Greek pharmaceutical industry

Από Τμήμα Διεθνών Σχέσεων <excom@acci.gr>

Ημερομηνία Πέμ 15/1/2026 12:06 μ.μ.

Προς Τμήμα Εμπορίου <domtrade@acci.gr>; Τμήμα Βιομηχανίας <viom@acci.gr>

2 συνημμένα (20 MB)

7.1. COMEVO ENG..pdf; ONE PAGER COMEVO, INGLÉS (1).pdf;

From: Vilchis Salgado, Miguel Ángel <mvilchis@sre.gob.mx>**Sent:** Wednesday, January 14, 2026 5:06 PM**To:** Foti Eleni <helfoti@acci.gr>**Cc:** Vilchis Salgado, Miguel Ángel <mvilchis@sre.gob.mx>**Subject:** Identification of commercial partners, representatives, and distributors within the Greek pharmaceutical industry

Δεν λαμβάνετε συχνά μηνύματα ηλεκτρονικού ταχυδρομείου από mvilchis@sre.gob.mx. Μάθετε γιατί αυτό είναι σημαντικό



Athens 14 January, 2026.

Mrs. Elena Foti,
Director of International Commercial Relations,
Athens Chamber of Commerce and Industry

Dear Mrs. Foti,

In the light of the excellent collaboration established with Athens Chamber of Commerce and Industry to foster business opportunities between Mexico and Greece, we are pleased to convey the following request of information from COMEVO a Mexican pharmaceutical distributor:

COMEVO: Due to the company's rapid and continuous growth, in the last quarter of 2025, COMEVO has decided to implement an international trade strategy. This began with a working agenda at the CPHI in

Frankfurt, where it secured several meetings with laboratories from India and China.


COMEVO is also expanding their global supplier network to introduce competitive, high-quality medications to the Mexican market. They are particularly interested in connecting with the pharmaceutical industry in Greece to identify manufacturers seeking a strategic partner in Mexico for the representation, distribution, and marketing of high-quality medications.

Therefore, COMEVO is interested in contacting Greek pharmaceutical laboratories and trade associations that may be interested in establishing business collaboration.

Please find attached the company's presentation and catalog, as well the website, for your reference: <https://www.comevopharma.com/e>

Wishing you an excellent 2026, I look forward to hearing from you soon.

Min. Miguel A. Vilchis
Deputy Head of Mission

 **Relaciones Exteriores** | **México**
Secretaría de Relaciones Exteriores | Embajada de México en Grecia



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OVERVIEW (2024-2025)



80 SKUs managed

Diversified portfolio



47 MM USD

Secured contracts



2.3 MM USD

Productivity per employee

Proven ability to operate multiple products and generate significant contract volume.

Competitive Strengths

- Diversified product portfolio.
- Experience with government and large-scale contracts.
- Strategic partnerships with specialized logistics experts.
- Fast response and on-time delivery capabilities.

Investor Value Proposition

- Scalable and sustainable growth trajectory.
- High return on human capital.
- Exponential increase in sales.
- Proven business model ready for regional and national expansion.

CURRENT DAILY SALES


1MM
USD

QUARTERLY RUN RATE


120MM
USD


ADVISORS WITH

+30
YEARS OF
EXPERIENCE

 www.comevopharma.com

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